

# LEARN FROM THE LEADERS

Welcome Education Package  
for New Members



# LEARN FROM THE LEADERS



**FCI Academy** supports the smooth onboarding of all new members to the **FCI environment**.

Every new member is offered a **plethora of education tools**, most of them free of charge.

Our objective is to furnish the new **FCI members** in all markets with the standard knowledge and skills to facilitate their integration into **FCI** and the two-factor system. In addition, we aim to assist them in generating quality factoring business.

Don't miss this unique opportunity to train your team by leveraging on **FCI's expertise** to grow your business!



**12k**  
STUDENTS

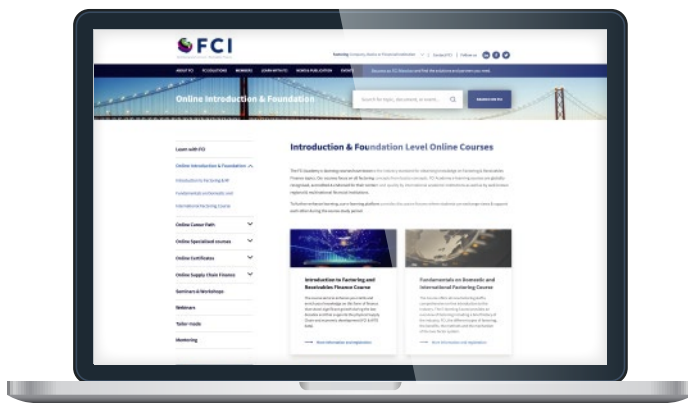
followed **FCI online courses**  
3 courses for members,  
12 courses open-to-all

**3.100**  
DELEGATES

joined **FCI workshops  
& webinars**. Topics such as  
Sales, Risk, Legal, Operations

**50+**  
YEARS

of accumulated knowledge  
to create a **complete  
education offer**



**Find more information about  
FCI Academy's training programmes**

[Visit our website](https://fci.nl/en/academy) to view all our  
education offerings



Read more information about FCI Academy  
» <https://fci.nl/en/academy>



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## COMPLIMENTARY EDUCATION TOOLS



### ONLINE

- FCI Quick Start Guide
- FCI Guide to the Establishment of a Factoring Operation
- Two free registrations for the "Foundation Course on Factoring"
- Online Introductory meeting with the FCI Education Team & FCI Regional Director



### ONSITE

- One free registration for any Seminar / Workshop / Webinar (travel and accommodation expenses excluded)
- FCI Mentoring Program

## PAID EDUCATION TOOLS

### MULTIPLE SERIES OF ONLINE TRAINING SESSIONS ON:



Risk Management in Factoring & Receivables Finance



Operations of the FCI Two-Factor System



Legal Aspects in Factoring & FCI GRIF (General Rules for International Factoring)

### IN-HOUSE TAILOR-MADE TRAINING PROGRAMMES:

Tailor-made training by the FCI Education Team on selected topics. The training syllabus is designed according to the specific needs of our member, allowing to train a large number of staff at a minimum cost.



Read more information about FCI Academy  
» <https://fci.nl/en/academy>

**REACH OUT TO THE EDUCATION TEAM TO LEARN MORE:**

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Facilitating Open Account – Receivables Finance

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