

## 2018 Factoring Volumes by Country/Territory

<b>Country/Territory</b>	<b>dom</b>	<b>int</b>	<b>tot</b>	<b>#cos</b>
Egypt	428	89	517	9
Mauritius	224	3	227	3
Morocco	2,424	108	2,532	6
South Africa	18,532	50	18,582	13
Tunisia	299	17	316	5
<b>Africa Total</b>	<b>21,907</b>	<b>267</b>	<b>22,174</b>	<b>36</b>
Australia	54,319	11	54,330	6
China	371,784	39,789	411,573	31
Hong Kong	13,500	40,000	53,500	17
India	4,000	532	4,532	10
Japan	42,135	7,213	49,348	3
Korea	16,413	9,232	25,645	16
Malaysia	4,387	72	4,459	25
Singapore	25,300	18,700	44,000	18
Taiwan	13,384	27,814	41,198	19
Thailand	5,877		5,877	6
Vietnam	-	1,100	1,100	15
<b>Asia-Pacific Total</b>	<b>551,098</b>	<b>144,463</b>	<b>695,562</b>	<b>166</b>
Armenia	55	80	135	7
Austria	17,357	6,750	24,107	4
Belarus	266	114	380	15
Belgium	76,310	30	76,340	5
Bulgaria	2,143	1,068	3,211	9
Croatia	1,036	58	1,094	9
Cyprus	3,540	45	3,585	3
Czech Republic	4,399	2,379	6,778	6
Denmark	10,186	8,451	18,637	9
Estonia	2,988	612	3,600	6
Finland	23,500	2,300	25,800	5
France	223,752	96,657	320,409	13
Georgia	26	2	28	3
Germany	167,000	77,300	244,300	183
Greece	12,483	2,152	14,635	7
Hungary	6,514	397	6,911	15
Ireland	24,716	1,578	26,294	5
Italy	188,764	58,666	247,430	30
Latvia	390	394	784	6
Lithuania	1,500	2,160	3,660	9
Luxembourg	339		339	1
Malta	358	196	554	3
Moldova	-	4	4	1
Netherlands	78,694	19,674	98,368	5
Norway	23,167	2,756	25,923	4
Poland	46,645	9,829	56,474	24
Portugal	24,295	7,462	31,757	13

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Romania	4,078	929	5,007	19
Russia	43,543	297	43,840	68
Serbia	585	65	650	21
Slovakia	1,601	920	2,521	8
Slovenia	930	470	1,400	15
Spain	146,963	19,428	166,391	20
Sweden	19,227	595	19,822	15
Switzerland	495	98	593	5
Turkey	22,411	4,483	26,894	82
Ukraine	244	1	245	19
United Kingdom	292,222	27,971	320,193	95
<b>Europe Total</b>	<b>1,472,772</b>	<b>356,370</b>	<b>1,829,142</b>	<b>767</b>
Israel	2,413	252	2,665	10
Lebanon	554	121	675	3
UAE	4,000	1,500	5,500	6
<b>Middle East Total</b>	<b>6,967</b>	<b>1,873</b>	<b>8,840</b>	<b>19</b>
Canada	1,801	479	2,280	78
U S A	72,100	15,721	87,821	700
<b>North America Total</b>	<b>73,901</b>	<b>16,200</b>	<b>90,101</b>	<b>778</b>
Argentina	3,052	12	3,064	5
Brazil	47,208	73	47,281	600
Chile	23,900	2,600	26,500	150
Colombia	7,142		7,142	19
Dominican Rep	272	30	302	17
Guatemala	174	108	282	10
Honduras	51	16	67	2
Mexico	23,938	539	24,477	19
Peru	11,737	286	12,023	10
Uruguay	95	15	110	2
<b>South America Total</b>	<b>117,569</b>	<b>3,679</b>	<b>121,248</b>	<b>834</b>
<b>Grand Total</b>	<b>2,244,214</b>	<b>522,852</b>	<b>2,767,067</b>	<b>2600</b>

### Total Factoring Volume by Country/Territory in the Last 7 Years (in Millions of EUR)

	2012	2013	2014	2015	2016	2017	2018	Var
<b>EUROPE</b>								
Armenia	0	62	70	75	100	120	135	13%
Austria	10,969	14,110	16,400	18,264	19,621	21,091	24,107	14%
Azerbaijan				13	56	65		-100%
Belarus				320	330	250	380	52%
Belgium	42,352	47,684	55,374	61,169	62,846	69,641	76,340	10%
Bulgaria	1,500	1,600	1,728	1,820	1,947	2,919	3,211	10%
Croatia	2,269	3,146	2,498	2,885	2,825	1,340	1,094	-18%
Cyprus	3,350	2,823	2,671	2,414	2,925	2,830	3,585	27%
Czech Republic	5,196	5,302	5,912	5,064	4,848	6,121	6,778	11%
Denmark	8,800	8,932	10,463	12,606	13,237	14,948	18,637	25%
Estonia	1,877	1,899	2,010	2,010	2,495	2,495	3,600	44%
Finland	17,000	17,699	20,554	23,095	22,000	24,000	25,800	8%
France	186,494	200,459	226,598	248,193	268,160	290,803	320,409	10%
Georgia		0	5	14	14	25	28	10%
Germany	157,420	171,290	189,880	209,001	216,878	232,431	244,300	5%
Greece	12,761	12,094	13,017	12,869	12,782	13,151	14,635	11%
Hungary	2,676	2,661	2,827	3,779	3,635	5,730	6,911	21%
Ireland	19,956	21,206	25,476	25,978	23,952	26,294	26,294	0%
Italy	181,878	178,002	183,004	190,488	208,642	228,421	247,430	8%
Latvia	542	592	680	867	867	720	784	9%
Lithuania	2,488	2,763	5,550	3,150	3,100	3,000	3,660	22%
Luxembourg	299	407	339	339	339	339	339	0%
Malta	240	178	296	275	275	350	554	58%
Moldova			13	17	17	3	4	33%
Netherlands	50,000	52,000	53,378	65,698	82,848	89,713	98,368	10%
Norway	18,115	16,296	17,182	18,476	21,867	22,682	25,923	14%
Poland	24,510	31,588	33,497	35,020	39,396	44,300	56,474	27%
Portugal	22,948	22,303	21,404	22,921	24,517	27,008	31,757	18%
Romania	2,920	2,713	2,700	3,651	4,037	4,560	5,007	10%
Russia	35,176	41,960	29,170	23,332	28,004	33,792	43,840	30%
Serbia	950	679	306	445	555	603	650	8%
Slovakia	1,024	1,068	1,036	1,036	1,646	1,646	2,521	53%
Slovenia	650	626	563	329	1,000	1,200	1,400	17%
Spain	124,036	116,546	112,976	115,220	130,656	146,292	166,391	14%
Sweden	33,149	30,544	28,290	26,078	20,481	20,094	19,822	-1%
Switzerland	3,000	3,100	3,832	3,832	3,832	3,832	593	-85%
Turkey	31,702	32,036	41,229	39,310	35,085	34,575	26,894	-22%
Ukraine	1,233	1,340	1,035	442	295	295	295	0%
United Kingdom	291,200	308,096	350,622	376,571	326,878	324,260	320,193	-1%
<b>Total Europe</b>	<b>1,298,680</b>	<b>1,353,742</b>	<b>1,462,510</b>	<b>1,556,977</b>	<b>1,592,988</b>	<b>1,701,939</b>	<b>1,829,142</b>	<b>7%</b>
<b>NORTH AMERICA</b>								
Canada	7,100	5,680	5,831	5,530	5,609	5,392	2,280	-58%
U S A	77,543	83,739	97,670	95,000	89,463	87,000	87,821	1%
<b>Total North America</b>	<b>84,643</b>	<b>89,419</b>	<b>103,501</b>	<b>100,530</b>	<b>95,072</b>	<b>92,392</b>	<b>90,101</b>	<b>-2%</b>
<b>SOUTH AMERICA</b>								
Argentina	614	856	1,299	1,551	1,891	2,282	3,064	34%
Bolivia	35	31	22	44	44	44		-100%
Brazil	43,627	31,552	31,782	28,965	45,379	50,432	47,281	-6%

## Total Factoring Volume by Country/Territory in the Last 7 Years (in Millions of EUR)

	2012	2013	2014	2015	2016	2017	2018	Var
<i>Chile</i>	24,000	25,500	24,850	22,300	25,050	22,756	26,500	16%
<i>Colombia</i>	4,562	7,076	8,985	10,333	7,630	7,655	7,142	-7%
<i>Costa Rica</i>	180	115	2,337	2,710	231	231		-100%
<i>Dominican Rep</i>						144	302	110%
<i>Guatemala</i>							282	
<i>Honduras</i>				22	27	27	67	148%
<i>Mexico</i>	26,130	28,061	25,486	19,291	22,510	23,314	24,477	5%
<i>Peru</i>	2,310	8,163	8,293	1,475	1,550	10,105	12,023	19%
<i>Uruguay</i>	61	58	70	90	84	98	110	12%
<b>Total South America</b>	<b>101,519</b>	<b>101,412</b>	<b>103,124</b>	<b>86,826</b>	<b>104,396</b>	<b>117,088</b>	<b>121,248</b>	<b>4%</b>
<b>AFRICA</b>								
<i>Egypt</i>	220	450	435	537	550	418	517	24%
<i>Kenya</i>				215	215	215		-100%
<i>Mauritius</i>	128	145	206	235	256	208	227	9%
<i>Morocco</i>	1,844	2,755	4,200	2,708	2,708	3,374	2,532	-25%
<i>South Africa</i>	21,378	19,400	15,898	14,672	16,291	17,117	18,582	9%
<i>Tunisia</i>	357	373	355	354	373	339	316	-7%
<b>Total Africa</b>	<b>23,928</b>	<b>23,123</b>	<b>21,094</b>	<b>18,721</b>	<b>20,393</b>	<b>21,671</b>	<b>22,174</b>	<b>2%</b>
<b>ASIA PACIFIC</b>								
<i>Australia</i>	49,606	40,206	42,290	41,761	47,658	47,658	54,330	14%
<i>China</i>	343,759	378,128	406,102	352,879	301,635	405,537	411,573	1%
<i>Hong Kong</i>	29,344	32,250	30,800	33,425	42,676	46,945	53,500	14%
<i>India</i>	3,650	5,240	4,340	3,700	3,881	4,269	4,532	6%
<i>Indonesia</i>	3	819	810	682	682	682		-100%
<i>Japan</i>	97,210	77,255	51,072	54,184	49,466	37,284	49,348	32%
<i>Kazakhstan</i>				106	106	106		-100%
<i>Korea</i>	8,000	12,343	12,713	13,094	14,142	13,094	25,645	96%
<i>Malaysia</i>	1,782	1,782	1,782	330	1,527	1,650	4,459	170%
<i>Singapore</i>	8,670	9,970	37,840	38,900	40,500	44,000	44,000	0%
<i>Sri Lanka</i>			38	116	116	116		-100%
<i>Taiwan</i>	70,000	73,000	56,680	52,693	47,189	49,548	41,198	-17%
<i>Thailand</i>	4,339	3,348	4,144	4,414	5,300	5,600	5,877	5%
<i>Vietnam</i>	61	100	100	335	658	700	1,100	57%
<b>Total Asia Pacific</b>	<b>616,424</b>	<b>634,441</b>	<b>648,716</b>	<b>596,633</b>	<b>555,550</b>	<b>657,189</b>	<b>695,562</b>	<b>6%</b>
<b>MIDDLE EAST</b>								
<i>Israel</i>	1,422	1,060	3,000	2,108	3,080	3,295	2,665	-19%
<i>Lebanon</i>	301	352	416	508	610	662	675	2%
<i>Qatar</i>	75	88	62	62	62	62		-100%
<i>UAE</i>	2,900	3,500	5,020	5,350	3,831	4,000	5,500	38%
<b>Total Middle East</b>	<b>4,698</b>	<b>5,000</b>	<b>8,498</b>	<b>8,028</b>	<b>7,583</b>	<b>8,019</b>	<b>8,840</b>	<b>10%</b>
<b>TOTAL WORLD</b>	<b>2,132,186</b>	<b>2,208,372</b>	<b>2,347,513</b>	<b>2,367,790</b>	<b>2,375,967</b>	<b>2,598,298</b>	<b>2,767,067</b>	<b>6.50%</b>