

Online Training Program on Risk Management in Factoring & Receivables Finance



When: 7-10 September 2020

15:30 CET - 09:30 EST

Specially designed for FCI members in the Americas (one session will be held in Spanish)

FCI Academy is delighted to organise a comprehensive series of four online training sessions on Risk Management in Factoring & Receivables Finance. During this disruptive time risk management policies are critically challenged and measured. It is of paramount importance that we are all aligned with and strictly follow our risk management procedures to ensure minimum exposure in the various risks of our business.

This training program will focus on the main risk principles in Factoring & Receivables Finance and how these can be best applied in daily business. It will also focus on topics like “Credit Insurance & Factoring relationship” and discuss on real fraud & dispute cases. We will also hear from industry experts their views on the current disruptive pandemic situation and how risk management policies are implemented.

The training will include 4 sessions of 120min each, in total 8 hours of training on the topic.

Session 1 – 07 September 2020 - 15:30 CET

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| <ul style="list-style-type: none"> • Factoring products & related risks • Industry suitability for Factoring & receivables finance • Seller Risks & Seller control | Facilitators: <ul style="list-style-type: none"> • Aysen Cetintas, FCI Education Director • Spyros Tsohis, FCI Deputy Education Director |
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Session 2 – 08 September 2020 - 15:30 CET

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| <ul style="list-style-type: none"> • Buyer Risks & buyer control <ul style="list-style-type: none"> ◦ Concentrations ◦ Buyer risks underwriting options • Credit Insurance & Factoring | Facilitators: <ul style="list-style-type: none"> • Aysen Cetintas, FCI Education Director • Spyros Tsohis, FCI Deputy Education Director • Industry Expert (TBC) |
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Session 3 – 09 September 2020 - 15:30 CET

- Frauds in Factoring
- Disputes
- Risk assessment framework
- Case studies

Facilitators:

- Aysen Cetintas, FCI Education Director
- Spyros Tsolis, FCI Deputy Education Director

Session 4 – 10 September 2020 - 15:30 CET

Risk Management in disruptive times: how COVID-19 changed the risk management policies in Factoring & Receivables Finance*

Facilitators:

- Alberto Wyderka, FCI Regional Director, Americas
- Industry expert (TBC)

*Session to be held in Spanish

Technical setup

All sessions will be hosted in “Cisco Webex Training” platform, a test session will be performed on Friday 4 September 2020, at 15:30 CET, to familiarize participants with the webex digital environment as well as to ensure that all can access the platform without any problems.

Registration

- The fee for all four sessions will be €400/company for all participants from your company, every company should only register once under any participant’s name.
- After receipt of your registration, the FCI Secretariat will send you an invoice, which will serve at the same time as a confirmation of the registration.
- There is no limit to the number of participants per company, however, companies should submit a list of participants (name, surname, title, email, job title) until Wednesday 2 September 2020 at fci@fci.nl and tsolis@fci.nl.
- All participants will receive a “**Certificate of Attendance**”
- All participants will receive a personal invitation to their own emails, providing the link to join every online session.

Register [here](#) before 2 September 2020