

FCI REGIONAL NETWORKING E-VENT:

# Regional Networking E-vent Africa & Middle East

**Online - 23-24 March****Venue:**

Online: cvent platform, correspondents meeting on Zoom

**Sponsor:***Be part of the solution*



FCI is organising for members only four Virtual Regional Networking E-vents in the first half 2021, in order to allow members to connect with each other, network with new or existing correspondent members, discuss business opportunities, investigate new services and procedures, learn best practices, all in order to ultimately generate future new business. The third event is aimed at highlighting African & the Middle East members.

The event will commence with a 2.5-hour plenum session on Africa & the Middle East to present the latest developments and some highlights as well as a panel discussion. This will give an opportunity for members around the world to listen in on what's actually happening on the ground in our industry in the highlighted region. Afterwards, there will be two half-day sessions, whereby members globally can organize short 15-minute bilateral meetings with those other members located in the highlighted region, all organised via FCI's new specialized online platform.

The networking session is solely for the purpose of introducing yourselves with other existing members and to meet new members from the respective highlighted region. For this first event of the series, Members from around the world will be able to connect with the African & the Middle East members for a maximum 20-minute session, as a means of introduction and business development. It's a great means to make an introduction and to organize future discussions as well. It also means that one of the correspondents in the meeting has to be from the Africa & the Middle East region.

Members should be represented on the call by the following: general correspondents, at least one representative from the International Department senior management team, and preferably one senior executive from the trade finance division or executive management team of the member. Please block your calendars, especially during the 8-hour networking session.

## CONFERENCE PROGRAM TUESDAY 23 March 2021 12:00 – 18:00 Cairo Time

- 12.00 – 12.10: Introduction**  
Mr. Peter Mulroy, Secretary General, FCI
- 12.10 – 12.20: Welcome Statement**  
Mrs. Kanayo Awani, Managing Director, Intra-African Trade Initiative, Afreximbank and Chair of the Africa Chapter of FCI
- 12.20 – 12.35: Keynote African Economist: An economic outlook for Africa & the Middle East in 2021**  
Dr. Hippolyte Fofack, Chief Economist & Director, Research and International Cooperation, Afreximbank
- 12.35 – 13.00: Regional Panel: Central & West Africa**
- Mr. Nassourou Aminou, Regional Manager Africa, FCI, moderator
  - Mr. Fred Obosu, General Manager, Corporate Coverage Department, Societe Generale Ghana
  - Mr. Avant Gotene, Head, Factoring, Banque Postale du Congo
  - Mr. Hope Yongo, Technical Adviser, Nigerian Export-Import Bank
- 13.00 – 13.25: Regional Panel: Middle East & North Africa**
- Mrs. Betul Kurtulus, Regional Director CEE, SEE & the Middle East, FCI, moderator
  - Mr. Vinco David, Secretary General, Berne Union
  - Mr. Gamal Moharam, Chairman of MGM Financial & Banking Consultants, Egypt
  - Mr. Basel Al-Hussain, Dubai Branch Manager, ITFC
- 13.25 – 13.55: Regional Panel: Southern & Eastern Africa**
- Mr. Pieter Dingemans, Credit Specialties Leader Middle East & Africa, Marsh, moderator
  - Mr. Martin Azenga, Head of Trade, Stanbic, Kenya
  - Ms. Anielle Jia, Head of Factoring, CIM Finance, Mauritius
  - Mr. Peter van der Krogt, Chairman & CEO, FACTS Kenya and FACTS Uganda
  - Mr. William Murwisi, Managing Director, Olympia Factors Commerciale, Botswana
- 13.55 – 14.03: What are the latest IT Developments in the Factoring Industry?**  
Moderated by Ciprian Radu, FCI Business and IT Solutions Manager
- Mr. Laurent Tabouelle, Managing Director, CODIX
- 14.03 – 14.10: Arabic Africa Trade Bridge Program**  
Mr. Aymen Kasem, Division Manager of Trade Development, ITFC
- 14.10 – 14.20: Concluding Remark**  
Mr. Patrick de Villepin, BNP Paribas Factoring Group CEO/FCI Chairman

14:30-18:30

## NETWORKING TIME ON CVENT PLATFORM

Book your appointment with African & Middle Eastern (potential) correspondents

## CONFERENCE PROGRAM WEDNESDAY 24 MARCH: 09.00 – 13.00 CET

09.00 – 13.00:

## NETWORKING TIME ON CVENT PLATFORM

Book your appointment with African & Middle Eastern (potential) correspondents

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## REGISTRATION DEADLINE

Please register by 18 March 2021 at the latest on [FCI website](#).

## INFORMATION

For all information, please contact the FCI Secretariat:

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