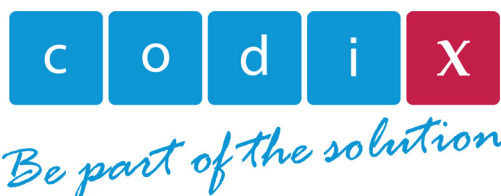


Regional Networking E-vent Americas

Online - 20-21 April 2021

**Venue:**

Online: cvent platform, correspondents meeting on Zoom

Sponsors:



FCI is organising for members only four Virtual Regional Networking E-vents in the first half 2021, in order to allow members to connect with each other, network with new or existing correspondent members, discuss business opportunities, investigate new services and procedures, learn best practices, all in order to ultimately generate future new business. The third event is aimed at highlighting American members.

The event will commence with a 2.5-hour plenum session on Americas to present the latest developments and some highlights as well as a panel discussion. This will give an opportunity for members around the world to listen in on what's actually happening on the ground in our industry in the highlighted region. Afterwards, there will be two half-day sessions, whereby members globally can organize short 20-minute bilateral meetings with those other members located in the highlighted region, all organised via FCI's new specialized online platform.

The networking session is solely for the purpose of introducing yourselves with other existing members and to meet new members from the respective highlighted region. For this first event of the series, Members from around the world will be able to connect with the American members for a maximum 20-minute session, as a means of introduction and business development. It's a great means to make an introduction and to organize future discussions as well. It also means that one of the correspondents in the meeting has to be from the American region.

Members should be represented on the call by the following: general correspondents, at least one representative from the International Department senior management team, and preferably one senior executive from the trade finance division or executive management team of the member. Please block your calendars, especially during the 8-hour networking session.

CONFERENCE PROGRAM TUESDAY 20 April 2021 10:00 – 18:00 EST

- 10.00 – 10.10:** **Introduction**
Mr. Peter Mulroy, Secretary General, FCI
- 10.10 – 10.30:** **Keynote Americas Economist: An economic Outlook for Latin America and North America**
Mrs. Greetje Frankena, Senior Economist, Atradius
- 10.30 – 10.45:** **Regional Overview**
Mr. Alberto Wyderka, Regional Director Americas, FCI
- 10.45 – 11.15:** **Regional Panel: USMCA/NAFTA Region: US-Canada-Mexico**
- Mr. Peter Mulroy, Secretary General, FCI, Moderator
 - Mrs. Christine Chartier, Group Head, National Bank of Canada
 - Mr. Marc Heller, President, CIT Commercial Services, US
 - Mr. Peter Rosenthal, President, R&R, NY USA
 - Mr. Victor Portillo, Head-Corp Banking, Banco Monex, Mexico
- 11.15 – 11.40:** **Regional Panel: Central America-Caribbean Region**
- Mr. Josep Selles, FCI Executive Committee Member, moderator
 - Mr. Manuel Enrique Davila Lazarus, EVP Corporate Banking, Banco Atlantida, Honduras
 - Mr. Godwin Tang, CEO, Cathay Banco, Costa Rica
 - Mr. Victor Morillo, Director of International Business, BanReservas, Dominican Republic
 - Mr. Jan Petter Eskildsen, Head Financial Institutions Central América & Mexico, IDB Invest, Panama
- 11.40 – 12.05:** **Regional Panel: South America Region**
- Mr. Alberto Wyderka, Regional Director Americas, FCI, moderator
 - Mr. Thomas M. S. Berkes, Head of Structured - Trade & Export Finance – GTS – Global Trade & Services, Banco Santander, Brazil
 - Mr. Julio Nielsen, EVP, Eurocapital, Chile
 - Mr. Diego Flaiban, Head Financial Institutions Southern Cone, IDB Invest
- 12.05 – 12.20:** **What are the latest IT Developments in the Factoring Industry?**
Moderated by Ciprian Radu, FCI Business and IT Solutions Manager
- Mr. Billy Qinn, CODIX USA General Manager
 - Mr. Federico Avellán Borgmeyer, Chief Partner Officer, efcorm
- 13.20 – 13.30:** **Concluding Remark**
Mr. Patrick de Villepin, BNP Paribas Factoring Group CEO/FCI Chairman
- 13:30-18:00** **NETWORKING TIME ON CVENT PLATFORM**
Book your appointment with American (potential) correspondents

CONFERENCE PROGRAM WEDNESDAY 21 APRIL: 08.00 – 13.00 EST

08.00 – 13.00:

NETWORKING TIME ON CVENT PLATFORM

Book your appointment with American (potential) correspondents

REGISTRATION DEADLINE

Please register by 16 April 2021 at the latest on [FCI website](#).

INFORMATION

For all information, please contact the FCI Secretariat:

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Email: fci@fci.nl
