FCI Academy
Learn from the Global Leaders of Receivables Finance

SUPPLY CHAIN FINANCE & REVERSE FACTORING COURSE

Enhance your understanding of global trade and supply chains



FCI
Facilitating Open Account – Receivables Finance

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SUPPLY CHAIN FINANCE
& REVERSE FACTORING

This **Supply Chain Finance (SCF)** course has been developed to provide you with an understanding of global trade, physical, financial, information supply chains and identifying their financial consequences.

Additionally, this course will help you build the best SCF strategy and decide on the most suitable SCF solutions to be offered to your clients, including those that incorporate the Purchase Order Management Service and FCIreverse tools provided by FCI.



Participants take an online multiple-choice examination covering the study material. Those who pass will receive a Certificate on Supply Chain Finance and Reverse Factoring.

Available on demand

Study time: **4 months**
25 learning hours

395€ FCI Members
495€ for Non-Members

"Education, being a key element for the growth of our industry, continues to remain a top priority for FCI. This time, we are excited to present our new course on Supply Chain Finance & Reverse Factoring, a unique learning experience offered by FCI Academy. Everything is online, so you can take the course right from your office or home, whenever you want. It's interactive and embedded with various videos to provide you with the best education possible, truly the first and only comprehensive course on the subject."

Peter Mulroy
Former Secretary General, FCI





Learn at your own pace through our online platform!

Watch the 2 min tutorial and discover how you can use it quick & easy.

Read more information about FCI Academy
» https://fci.nl/en/academy

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MODULES

1. UNDERSTANDING THE SUPPLY CHAIN
This module will provide you with the process of thinking on how the current events shape the future of the supply chain.

2. GLOBAL TRADE AND THE INCREASED ROLE OF OPEN ACCOUNT SOLUTIONS
This module will help you familiarize yourself with the various customer needs of SME's, Mid-market and Major Corporate companies.

3. A BRIEFING ON PAYABLES FINANCE AND ITS VARIATIONS
In this module, our attention will switch to Reverse Factoring which has been the fastest growing solution in the world of trade and supply chain finance in recent years.

4. REVERSE FACTORING – THE BUYER (ANCHOR)
This module will help you consider the role of the Buyer in Reverse Factoring programme and focus on major corporate companies (MCC'S).

5. ESTABLISHING A REVERSE FACTORING PROGRAMME
In this module, we will look at the different steps and considerations made by the finance provider when establishing a Reverse Factoring programme in their organization with an MCC.

6. FCI AND REVERSE FACTORING
In this module, we will consider the role that FCI can play for its members wishing to provide Reverse Factoring programme to clients.

FCIreverse

Watch the video and learn how **FCIreverse** will exclusively enable you to expand their funding services



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ABOUT THE AUTHORS

Trade Advisory Network is a trade, supply chain and invoice finance consultancy which is at the forefront of the practice and developments impacting the provision of working capital finance solutions. Through their founders, **Lionel Taylor** and **John Bugeja,** they operate globally with clients around the world where they deliver market insight, strategy, product development, innovation, operating model design, implementation, training, education and deal structuring and placement.

Lionel developed his career in the UK factoring industry and has held senior leadership roles in international financial institutions including RBS, Rabobank, Citibank, Lloyds Banking Group. He is one of the early pioneers of supply chain finance having introduced and built the solution in a number of banks. He brings extensive experience of operating in China and Southeast Asia and is a Non-Executive Director of a growing UK based Fintech.

John Bugeja is a trade finance and supply chain finance specialist who has held senior leadership roles with HSBC, NatWest, RBS, Barclays and Lloyds Banking Group. John is often called to provide expert witness testimony and is passionate about promoting the development of supply chain finance in all its forms. He is a member of the drafting group that is writing the ICC rules for Digital Trade Transactions (URDTT).



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