



Facilitating Open Account – Receivables Finance

# Become a FCI Member

**THE GLOBAL ASSOCIATION REPRESENTING  
THE SCF, FACTORING, AND RECEIVABLES  
FINANCE INDUSTRY**



## FCI membership provides new business opportunities to all its members.

By becoming a member in FCI, you will join a network of



Close to **400** banks, financial institutions, independent factoring companies and service providers



in more than **90** countries

Through our regional activities in Asia, Americas, Middle East, Africa, and Europe, our members benefit from global reach and knowledge, but with a regional approach to serving local needs.



## Membership in FCI gives you value in different areas



### 1. CONNECT:

Through our cross-border solutions, we connect you with other members and service providers to assist your company in financing and servicing international clients. The two-factor activity is supported by a consistent legal environment (**General Rules for International Factoring**) and by our IT system **EDIFACTORING**, a web-based solution for sending and receiving two-factor transactions as export and as import factor.

We developed **FCIreverse** which allows interested members to develop domestic and international approved payables “reverse factoring” business.

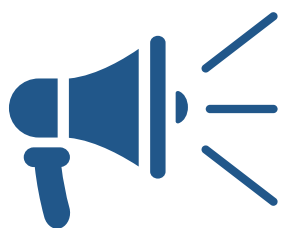
FCI has established a legal framework **Islamic International Factoring** to open new doors.

One of the main advantages of belonging to FCI is the ability to “**rub shoulders**” with industry professionals from all over the world, exchanging knowledge, experiences and building valuable business relationships.



### 2. EDUCATE:

Your company will have access to FCI Academy, the **first class** education in various aspects of **domestic and international factoring and** receivables finance by industry leaders including e-learning, webinars and residential seminars.



### 3. INFLUENCE:

FCI collects and presents **statistics, studies and information** about the industry proving great value for all, including policy makers.

Being a member in FCI means that you take part in our long term mission of **defending the Factoring industry** globally and creating a more **harmonized legal and operational environment**. All members share the same passion.

## Membership Fees



When joining FCI, you have two membership options available:

<b>Associate Members</b> =Trading Members	<b>Affiliate Members</b> =Non-trading Members
<p>You intend to do international factoring and/ or reverse factoring either under <b>edifactoring platform</b> or onboard into <b>FCIreverse platform</b>.</p> <p>You pay an <b>entrance fee of €23,000 (spread over 2 years)</b> which covers the access to the systems and rules which have been created and continuously improved by the FCI members during the past 50+ years. The <b>annual membership fee is €7,500</b>.</p> <p>If you choose to join <b>both</b> edifactoring and FCIreverse, then you would need to pay an <b>additional €5,000</b> (ONLY to be paid once you have been on-boarded onto the FCIreverse platform).</p> <div data-bbox="97 1043 786 1167"> </div>	<p>You do not intend to do international factoring or reverse factoring or are not prepared yet to launch an international factoring or reverse factoring initiative in your company. However, you will <b>join a community</b> where you can interact, develop other bilateral factoring businesses and benefit from all the educational opportunities.</p> <p>You pay an <b>entrance fee of €11,500 (spread over 2 years)</b>. The <b>annual membership fee is €3,750</b>. Should you wish to upgrade later to Associate Member, an additional entrance fee of €11,500 and the annual membership fee of associate member will be requested.</p> <div data-bbox="951 1043 1358 1144"> </div>

*Important! If you are from new or emerging countries, FCI has special membership pricing conditions.*

## Membership Requirements

FCI is a non-exclusive organization, open to any company which is providing Factoring Services or plans to set up Factoring Activities. Out of consideration towards the Factoring Clients, Members are supposed to possess a minimum **net equity of at least the equivalent of €2,000,000**.



## Documentation

- [Have a look at a video showcasing FCI's 50 year history](#)
- [Download here a copy of the latest Annual Review](#)
- [Download here a short presentation with Introduction to FCI](#)



FCI Secretariat or your Regional Manager will send you all the details to apply for membership



Find out more about the  
benefits of becoming a  
member of FCI, and how  
we can help you grow your  
business at:  
**[www.fci.nl](http://www.fci.nl)**

Convinced already? We are an open association  
and welcome members from accross the world.  
In order to maintain our high standards of  
reputation and service quality, we require proof  
of certain minimum standards before approving  
membership. To discover the benefits of the FCI  
Membership and apply to become a member,  
visit:  
<https://fci.nl/en/become-member>

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