



Facilitating Open Account – Receivables Finance

FCI REGIONAL NETWORKING E-VENT:

Regional Networking E-vent Asia

Online - 12 April 2022



Venue:

Online: cvent platform, correspondents meeting on Zoom

Sponsors:



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FCI organises annual Virtual Regional Networking E-vents exclusively for FCI Members, allowing members to connect with each other, network with new or existing correspondent members, discuss business opportunities, investigate new services and procedures, learn best practices, all in order to ultimately generate future new business. This event is aimed at highlighting all of our Asia members.

The event will commence with a 5 hour networking session. The agenda part of the day starts with two keynote sessions on Asia to present the latest developments and some highlights. This will give an opportunity for members around the world to understand what is happening on the ground in our industry in the highlighted region. Afterwards, there will be two panel discussions, where panellists discuss topics including digital transformation, supply chain finance, factoring and the challenges faced by banks in Asian emerging markets. The day finishes off with another 4 hours of networking where members can organize bilateral meetings with other members, all organised via FCI's new specialised online platform.

The networking session is solely for the purpose of introducing yourselves with other existing members and to meet new members from the respective highlighted region. For this event, Members from around the world will be able to connect with the Asian members for a maximum 20-minute session, as a means of introduction and business development. It's a great means to make an introduction and to organize future discussions as well. It also means that one of the correspondents in the meeting has to be from the Asian region.

Members should be represented on the call by the following: general correspondents, at least one representative from the International Department senior management team, and preferably one senior executive from the trade finance division or executive management team of the member. Please block your calendars, especially during the 8-hour networking session.

CONFERENCE PROGRAM TUESDAY 12 April 2022 9:00 – 20:00 Shanghai Time

09.00 – 14.00 NETWORKING TIME ON CVENT PLATFORM

14.05 – 14.10 Introduction

By Mr. Peter Mulroy, FCI Secretary General

14.10 – 14.40

Keynote Asian Economist: "Force of Evolution"

By Mr. WU Chen, Editorial Director of The Economist Global Business Review

Keynote Asian Economist: "Reconceiving the global trade finance ecosystem"

By Ms. XU Jun, Deputy GM Global Transaction Bank of Bank of China, Vice Chair the Steering Committee of ICC Banking Commission

14.40 – 15.10

Panel discussion on Digital transformation of trade finance, supply chain finance and factoring. (Presented in Chinese)

Moderated by Mr. Xue Jian, General Manager, Trade Finance Department, Nanyang Commercial Bank, China

Pannelists:

- Mr. Alvin Chen, Partner of IBM Consulting Greater China, Supply Chain and Finance Transformation Management, China
- Mr. Tang Zhixian, Head of Trade Fianance Dept, ICBC Seoul Branch, Korea
- Ms. Gao Yihong, Head Business Development, TASConnect by SC Ventures, Singapore

15.10 – 15.40

Panel discussion What challenges banks from Asian emerging markets face in factoring development and ways to thrive with new opportunities

Moderated by Mr. Thompson Lui, Regional Manager SSEA, FCI

Pannelists:

- Mr. Amit Agarwal, Head of Open Account Trade Products, Global Transaction Services, DBS Bank, Singapore
- Prof. Prashanta Banerjee, Director (RD&C), BIBM, Bangladesh
- Mr. Sunil W. Mascarenhas, Supply Chain Lead, Asian Development Bank (ADB)

15.40 – 15.50

Sponsor Presentation

By CODIX

15.50 – 16.00

Concluding Remark

By Ms. Daniela Bonzanini, FCI Chairwoman (Banca IFIS, Italy)

16.00 – 20.00

NETWORKING TIME ON CVENT PLATFORM

IMPORTANT INFORMATION

EQUIPMENT AND FACILITIES YOU WILL NEED

In order to attend the Webinar Sessions, you will need a minimum set up that includes the following:

- **A quiet & comfortable space**

You must ensure that you are attending the event from a quiet and comfortable space.

- **A computer**

It is obviously a requirement to have a computer to attend the webinar. If you're using a laptop, make sure that is plugged into the mains - don't rely on your batteries. We would recommend a minimum of 1 GB of RAM and preferably more than that. You obviously need a browser to connect to the software (Google Chrome is strongly recommended), and a good sound card.

- **Fast internet connection**

You will also need fast broadband connection to the Internet. As a participant, you need a fast download speed. We suggest your Internet connection should be hard wired via a LAN connection, or Ethernet cable.

- **High-quality headset**

Please be aware you are accessing the webinar via VOIP and to get the best from the session you we recommend you use a headset with microphone

REGISTRATION DEADLINE

Please register by 8 April 2022 at the latest on [FCI website](#).

INFORMATION

For all information, please contact the FCI Secretariat:

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