FCI Academy
Learn from the Global Leaders of Receivables Finance

THE "CAREER PATH" OF FCI ACADEMY

All you need to know to become
an Expert Factoring & Receivables Finance Professional



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Facilitating Open Account – Receivables Finance

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FOUNDATION COURSE ON FACTORING

LEVEL 1st CAREER PATH

The "**FCI Foundation Course on Factoring**" is the most popular, globally recognized e-learning course in Factoring. It is the first step in FCI's "Career Path" route. In this course, students will gain an in-depth understanding of the key elements in factoring and receivables finance.

- Overview of factoring and history of the industry & FCI
- Major variations of factoring
- Benefits, methods and mechanism
- Seller selection & management
- Risk elements of factoring

New and recent entrants to the industry and practitioners employed at all departments within the institutions with less than 12 months factoring experience.

On-line multiple-choice exam covering the study material. Those who pass receive the **FCI Bronze Certificate on Factoring**.
Next step: Intermediate Course on Factoring - Level 2 of the FCI Career Path

Available in **English, Chinese & Spanish**

Available 4 times a year; January, April, July & October
The course is designed to be completed within 3 months

The course fee is EUR 300.-

LIBF — Accredited Learning Programme

"I attended FCI Foundation Course has been very useful and detailed, it helped me a lot understanding international factoring details and its products. Thank you for this great opportunity!"



Ms. NOURHAN SHERIF
Senior Specialist Operation Department
Egypt Factors SAE

Read more information about FCI Academy
» https://fci.nl/en/academy

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INTERMEDIATE COURSE ON FACTORING

LEVEL 2nd CAREER PATH

The "**FCI Intermediate Course on Factoring**" is the second level of FCI's 3-Step Career Path programme. In this course the students obtain detailed knowledge on the principles of the two-factor system.

- Operations & basic legal rules
- Best business practices in operations
- Efficient use of edifactoring.com and EDI rules

Practitioners operating at junior or experienced levels who are involved in the operations of the FCI two-factor system.

On-line multiple-choice interim exam and a final essay final essay-type examination. Those who pass will receive the **FCI Silver Diploma on Factoring.**
Next step: Advanced Course on Factoring - Level 3 of the FCI Career Path

The Course requires the successful completion of the Foundation Course on Factoring - Level 1 of the Career Path or successful passing of the special Proficiency Exam

Available twice a year; January & July. The course is designed to be completed within 4 months plus one month for the final examination

The course fee is EUR 300.-

LIBF — Accredited Learning Programme

"The standardized operation of international factoring can be used as a reference for China domestic factoring and provide guidance for the business development of China domestic factoring.

The learning materials of FCI examination course are very detailed, which can be used as reference materials for daily use. If you read them frequently, you will have different feelings and inspirations every time".

XU JIAN ZHAO
Product Manager / Transaction Banking Dept. / Guangzhou Branch / China Minsheng Bank



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ADVANCED COURSE ON FACTORING

LEVEL 3rd CAREER PATH

The "**FCI Advanced Course on Factoring**" is the third and last level of FCI's 3-Level Career Path programme. The course elaborates on the risk issues and legal considerations.

- Seller Selection & Control
- Buyer Risk Control
- Dispute prevention & Handling
- FCI legal framework

Senior specialists within the factoring & receivables finance function and senior relationship, business development, risk management and compliance professionals from mid-management.

On-line multiple-choice interim exam and a final essay-type examination.
Those who pass will receive the **FCI Gold Diploma on Factoring**.

The Course requires the successful completion of the Intermediate Course on Factoring - Level 2 of the Career Path

Available twice a year; January & July. The course is designed to be completed within 4 months plus one month for the final examination

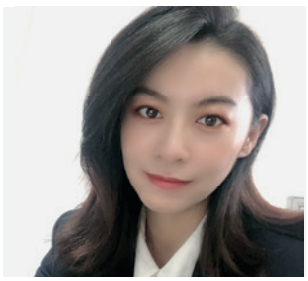
The course fee is EUR 450.-

LIBF — Accredited Learning Programme

"The FCI education program has greatly improved the depth and breadth of my knowledge of factoring business, as well as my business risk awareness.

Personally, I have achieved excellent performance and have been a lecturer for many times. I would like to thank FCI Academy for providing us with this excellent program".

ZHAO YUAN
Product Manager / Transaction Banking Dept. / Jinan Branch / China Minsheng Bank



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