



FCI

Facilitating Open Account – Receivables Finance

56th

ANNUAL MEETING

| 9th - 13th JUNE 2024
| SEOUL, KOREA



Unlocking Global Prosperity: Navigating the Future of Trade Finance

GOLD SPONSOR



SILVER SPONSORS

COMARCH

MonetaGo



Allianz
Trade

BRONZE SPONSORS



finwave

LenviRiskfactor



EDUCATION PARTNER



LENSCAPE

INSTITUTIONAL PARTNERS



MEDIA PARTNERS





The 56th Annual Meeting will take place in Seoul, Korea from Sunday 9 June until Thursday 13 June 2024.

The theme of this Annual Meeting will be Unlocking Global Prosperity: Navigating the Future of Trade Finance. The conference will highlight import factoring, how to leverage FCI's two-member system using the edifactoring platform, the partnership between credit insurance - factoring, various Supply Chain Finance (SCF) models, regional spotlights, and an economic overview. We have prepared a special agenda with an exciting list of speakers and made more time for bilateral meetings in a very nice environment.

After 2019, FCI returns to Asia. Seoul's history traces back to 18 BC when it was founded by the people of Baekje, one of the Three Kingdoms of Korea. During the Joseon dynasty, Seoul was officially designated as the capital, surrounded by the Fortress Wall of Seoul. The city has major technology hubs, and several industry giants are headquartered in the Seoul Capital Area. Seoul is one of the five leading hosts of global conferences. Seoul is set within a mountainous and hilly terrain, with Bukhan Mountain on its northern edge.

The Annual Meeting is a great opportunity to network and discuss current issues within the Factoring and Receivables Finance Industry. The Meeting will feature insightful presentations by international industry pioneers, in-depth panel discussions on a range of topics by leading industry professionals, and global and regional updates. In addition, the Meeting is well known for its plentiful networking opportunities, and Seoul will provide a backdrop for all of these networking sessions while providing some incredible sightseeing.

The Annual Meeting will be attended by both CEOs/Managing Directors as well as those executives in charge of International and Reverse factoring/Supply Chain Finance business units. The FCI Annual Meeting opens with a welcome dinner on Sunday 9 June and closes with a networking outing on Thursday 13 June. This allows attendees to benefit fully from networking opportunities throughout the week. All social activities during the Annual Meeting are open to all registered delegates, including sponsors, observers and potential new members, to maximise the networking offering.

Lastly, it is a fact that the presence of spouses/partners/family members is greatly improving the overall experience and it is hoped, that many of the delegates will be accompanied to enjoy the very interesting spouses' programme. It remains one of the very good traditions within FCI!

PROGRAMME AT A GLANCE

9 - 13 June 2024

19.00 - 22.00

ARRIVAL - **WELCOME COCKTAIL & DINNER**

SUNDAY

09.00 - 16.10

CONFERENCE **DAY 1**

- Opening addresses by the FCI Secretary General and Chairman.
- Presentations by the Speakers.
- Roundtables Discussions.
- Bilateral meetings.

EVENING FREE

MONDAY

09.00 - 16.00

CONFERENCE **DAY 2**

- Presentations.
- Panel discussions.
- Membership Forum.
- Regional and Committees Panels.
- Attendee Speed-Meetings.
- Bilateral Meetings.

17.30 - 19.30

NETWORKING COCKTAIL

At the Waterfall.

EVENING FREE

TUESDAY

09.00 - 14.00

CONFERENCE **DAY 3**

- FCI Council Meeting.
- Bilateral Discussions.
- Executive Committee Meeting.

19.00 - 22.00

AWARD DINNER

WEDNESDAY

09.00 - 15.00

FULL **NETWORKING DAY**

THURSDAY

CONFERENCE PROGRAMME

SUNDAY 9 JUNE

Arrival

12.00 - 18.00

REGISTRATION

In the lobby (you will be handed your FCI nametag).

For late arrivals, i.e. after 6 pm on Sunday, the nametag can be obtained at the entrance of the venue, or at the FCI table the next morning, from 08.30.

19.00 - 21.00

**WELCOME COCKTAIL & WALKING DINNER IN
JJ MAHONEY'S IN THE GRAND HYATT SEOUL**



CONFERENCE PROGRAMME

MONDAY 10 JUNE

01 day
09.00 - 16.20

9.00 - 9.10

OPENING BY FCI SECRETARY GENERAL

Mr. Neal Harm, Secretary General, FCI

9.10 - 9.55

KEYNOTE SPEAKER

Mr. Kai Fehr, Global Head, Trade & Working Capital Transaction Banking, Standard Chartered Bank

9.55 - 10.30

CHAIRMAN'S SPEECH

Mr. Çagatay Baydar

10.30 - 10.40

GROUP PICTURE

10.40 - 11.10

COFFEE BREAK

11.10 - 11.40

"THE YEAR IN REVIEW"

Mr. Neal Harm, Secretary General, FCI

11.40 - 11.50

GOLD SPONSOR PRESENTATION

Mr. Laurent Tabouelle, COO, Codix

11.50 - 12.30

DISCUSSION ON IMPORT FACTORING

Moderated by Mrs. Mary Farley, SVP, International Regional Manager, The CIT Group/Commercial Services, USA

Panelists:

- Mr. Jens Stürmann, Head of International Business, Deutsche Factoring Bank, Germany
- Mr. Toshiyuki Hirata, Deputy General Manager, International Factoring Team, Mizuho Factors, Japan
- Mr. Danny Hsu, Assistant Vice-President - Factoring Product Team Head, Taishin International Bank, Taiwan

12.30 - 14.00
LUNCH BREAK

14.00 - 16.20
ROUNDTABLE DISCUSSION

The audience will be split into 3 groups, the attendees will move from one room to another so each participant can listen to each topic

- **FCI BEYOND TRADITION:** a deep dive into the unique features and functions of two members leveraging FCI rules on edifactoring.com. Roundtable to follow to discuss the deals, the structures, opportunities using FCI platform.
Moderated by Mr. Ravi Valecha, CEO, India Factoring & Finance Solutions
Panellists:
 - Mr. Jack Wu, Deputy General Manager, Chang'an Inkasso Commercial Factoring, China
 - Mr. Anurag Chaudhary, Managing Director, Pinnacle Trade Finance Limited, UK
- **PARTNERSHIP BETWEEN CREDIT INSURANCE & FACTORING:** discussion on how credit insurance and factoring can together offer better solutions to their customers.
Moderated by Mr. Deepesh Patel, Director - Partnership and Marketing, Trade Finance Global (TFG)
Panellists:
 - Mrs. Dorota Szczesniak, International Factoring Manager, Santander Factoring, Poland
 - Mr. Karol Leszczynski, Product Development Manager, Comarch
 - Mr. Neil Shonhard, CEO, Monetago
 - Mr. Shan Aboo, Regional Commercial Director Asia Pacific, Allianz Trade
- **VISIT THE SPONSORS:** during one of the slot each group will have time to visit the sponsors booths

	Main Ballroom	Ballroom III	Foyer
14:00-14:40	Group 1: FCI beyond tradition	Group 2: Credit insurance & factoring	Group 3: Visit the Sponsors
14:50-15:30	Group 1: Credit insurance & factoring	Group 3: FCI beyond tradition	Group 2: Visit the Sponsors
15:40-16:20	Group 2: FCI beyond tradition	Group 3: Credit insurance & factoring	Group 1: Visit the Sponsors

From 16.20 onwards
FREE FOR BILATERAL MEETINGS

17.00 - 19.00

- **AFRICA MEETING: OPPORTUNITIES & CHALLENGES FOR IMPORT & EXPORT FACTORING IN AFRICA**
For anyone from Africa & emerging countries or interested to do business with them
- **CHINA MARKET STRATEGY WORKSHOP WITH CBA**
By Invite only

EVENING FREE FOR MEMBERS AND SPONSORS INITIATIVES

CONFERENCE PROGRAMME

TUESDAY 11 JUNE

02 day
09.00 - 19.30

9.00 - 9.20

OPENING SPEECH

By Mr. Steven Beck, Head of Trade & Supply Chain Finance, ADB

9.20 - 9.45

WELCOME SPEECH ON ECONOMIC OUTLOOK AND TRADING RISK ENVIRONMENT IN ASIA

By Mrs. Lena Lee, Regional Risk Director, Allianz Trade

9.45 - 10.30

PANEL DISCUSSION ON WHAT ARE THE **VARIOUS MODELS OF SUPPLY CHAIN FINANCE** AND THEIR ADVANTAGES FOR SMES

Moderated by Mrs. Monica Fernandez Barbero, Chairwoman of FCI SCF Committee, International Factoring & SCF Manager, CaixaBank

Panellist:

- Mr. Michiel Steeman, Co-Founder, SCF Community
- Mrs. Kitty Zhang, Vice President, Bank of China, UK

10.30 - 11.00

COFFEE BREAK

11.00 - 13.00

MEMBERSHIP FORUM, TO INCLUDE

- Overview from Monday's Workshops Discussions
- Discussion of FCI Council Agenda
- Education Director Report / FCI Academy update
- Update on Legal
- Presentations for best deal & marketing award

13.00 - 14.30

LUNCH BREAK

Ambassadors' Lunch - for FCI ambassadors only

14.30 - 15.15

YOUR FCI COMMITTEES

A panel discussion with Committee Chairs lead by Mrs. Chenuye Mao, Vice Chairwoman, FCI

Panellists:

- Mrs. Sevil Dincer, Chairwoman Business & IT Solutions Committee (ComCom)
- Mrs. Sarah Pon, Chairwoman Marketing & Communication Committee (MarCom)
- Mr. Richard Stehl, Chairman Legal Committee (LegCom)
- Mrs. Mary Farley, Chairwoman Compliance Committee (CompCom)
- Mr. Philippe Gresta, Chairman Education Committee (EdCom)
- Mrs. Monica Fernandez Barbero, Chairwoman SCF Committee (SCF Com)

15.15 - 16.00

YOUR REGIONS

A panel discussion with the Regional Directors and EUF lead by Mr. Philippe Gresta, Vice Chairman, FCI.

Panellists:

- Mr. Alberto Wyderka, Regional Director Americas, FCI
- Mrs. Betül Kurtulus, Regional Director Central East and South East Europe and the Middle East, FCI
- Mr. Fausto Galmarini, Chairman, EU Federation
- Mr. Nassourou Aminou, Regional Manager Africa, FCI
- Mr. Lin Hui, Regional Director North East Asia, FCI
- Mr. Thompson Lui, Regional Manager South and South East Asia, FCI

16.00 - 17.30

BILATERAL MEETINGS

ATTENDEE **SPEED-MEETING** (by registration only)

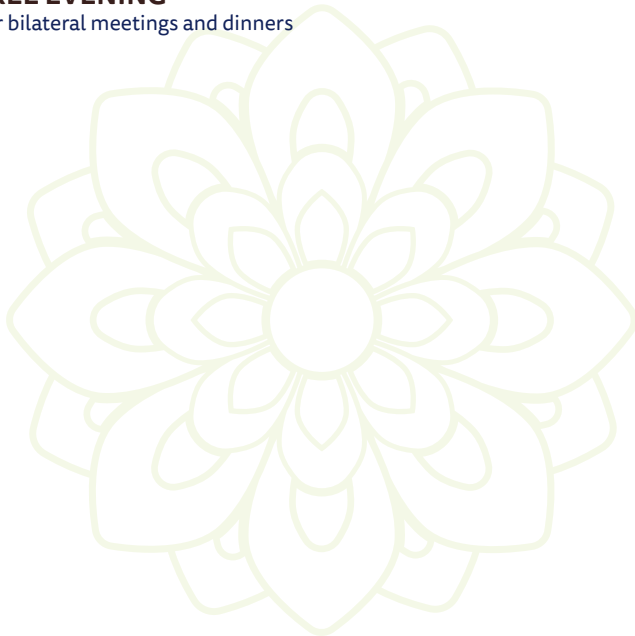
17.30 - 19.30

NETWORKING COCKTAIL RECEPTION

At the Waterfall in the Grand Hyatt Seoul

FREE EVENING

For bilateral meetings and dinners



CONFERENCE PROGRAMME

WEDNESDAY 12 JUNE

03 day
09.00 - 22.00

9.00 - 12.30

COUNCIL MEETING

- Voting on selected Legal Matters
- New Members' Presentations
- Best Student Awards
- Marketing Award
- Ambassador of the Year Awards

12.30 - 14.00

LUNCH BREAK

Observers' lunch - by invitation only

14.00 - 19.00

FREE FOR BILATERAL MEETINGS

14.00-16.00 Executive Committee Meeting (Executive Committee only).

AFTERNOON ELECTIVE SESSIONS

14.00 - 15.00

FCI ACADEMY WORKSHOP: GET THE FULL INSIGHT OF FCI TWO-FACTOR SYSTEM

15.00 - 16.00

RECEIVABLE NEXUS: ENHANCING FCI'S TWO-FACTOR SYSTEM INTEGRATION WITH MARKETPLACES & INNOVATIVE FUNDING ALTERNATIVES

Brainstorming session on facilitating interactions between various parties involved in receivables financing.

14.00 - 17.00

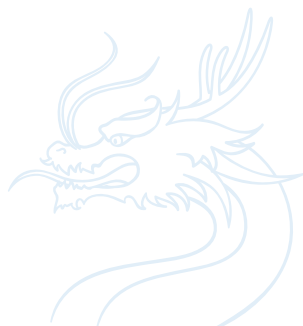
"FINANCING THE SUPPLY CHAIN" WORLD RESEARCH SYMPOSIUM

Academic session led by the SCF Community, separate registration.

19.00 - 22.00

AWARDS DINNER

- Best Factor of the Year Awards
- Lifetime Achievement Award
- Best Deal of the Year Award



CONFERENCE PROGRAMME

THURSDAY 13 JUNE

04 day
09.00 - 15.00

09.00 - 15.00

NETWORKING DAY

Departure at 09:00 from the lobby of the hotel

GYEONGBOKGUNG PALACE

Gyeongbokgung Palace is the official residence of the Joseon dynasty, founded by King Taejo. It stands as the largest among the five palaces. Many Joseon kings were crowned within its walls.

COFFEE BREAK

NATIONAL PALACE MUSEUM

The National Palace Museum, situated in Gyeongbokgung Palace, is a cultural institution dedicated to preserving and showcasing the rich history and heritage of Korean royal palaces. It houses a vast collection of artifacts, artworks, and historical relics from the Joseon Dynasty and earlier periods.

LUNCH AT SAMCHEONGGAK, ILHWADANG HALL

SamcheongGak is a small Korean-style mountainside Culture Complex in Seongsu-dong, Seongsu-gu, Seoul. The surrounding forest remained undeveloped during Korea's miraculous economic growth. It contains a performance hall, a Korean restaurant, a tea house. SamcheongGak is one of the most famous places in Seoul for traditional performances and fine dining.

CHUNGWADAE (BLUE HOUSE) TOUR

Chungwadae, also known as the Blue House, is the official residence and executive office of the President of South Korea. It holds significant historical and cultural importance as the center of South Korea's political leadership.

BUKCHON HANOK VILLAGE TOUR

Bukchon Hanok Village is a residential neighbourhood in Jongno District, Seoul. It has many restored traditional Korean houses, called hanok. The area of Bukchon was traditionally the residential quarter of high-ranking government officials and nobility during the Joseon period.

15.00

END OF THE ANNUAL MEETING



SPOUSE PROGRAMME

MONDAY 10 JUNE

Spouse

09.00 - 15.00

The group will be split into smaller groups. Each group will do all the outlined activities, each in a different order.

09.00 - 15.00

EXPERIENCE AUTHENTIC SEOUL

Departure at 09.00 from the hotel

SEOUL N TOWER OBSERVATORY BY CABLE CAR

The observatory atop the tower presents an unparalleled panorama of the entire cityscape, cementing its status as a beloved destination for Seoulites and visitors from both near and far. Adding to its allure is the Namsan Cable Car, offering a sweeping vista of downtown Seoul. Operating for more than four decades, it serves both tourists and locals, ferrying them to the iconic Namsan Seoul Tower, a cornerstone attraction in the city.

NATIONAL MUSEUM OF SEOUL

The National Museum of Korea holds over 420,000 artifacts spanning ancient to modern times, covering diverse topics like art and culture. It features a Children's Museum for immersive historical learning and outdoor displays of large stone artworks. Additionally, it serves as a dynamic cultural center, hosting various activities including research, educational programs, concerts, and intercultural exchanges

LUNCH BREAK AT ITAEWON STREET -VATOS

Vatos Urban Tacos stands out as Seoul's top Mexican fusion eatery, boasting such popularity that it has expanded to two additional locations (Garosugil in Shinsa and Galleria Department store in Apgujeong) alongside its flagship spot in Itaewon.

Their menu features inventive fusion delights like Kimchi Chili and Kimchi Carnita Fries—consisting of french fries topped with fried kimchi, beef, and chili sauce (a definite must-try!). Also on offer are set menus, and zesty lime shrimp carnitas and potent margarita beer combos.

Return by 15.00 at the hotel



SPOUSE PROGRAMME

TUESDAY 11 JUNE

Spouse

09.00 - 15.00

The group will be split into smaller groups. Each group will do all the outlined activities, each in a different order.

09.00 - 15.00

BACK TO THE JOSEON DYNASTY

Departure at 09.00 from the hotel

CHANGDEOKGUNG PALACE WITH SECRET GARDEN TOUR

Changdeokgung Palace, the second royal villa built after Gyeongbokgung Palace in 1405, served as the primary residence for many Joseon dynasty kings. Despite being ravaged during the Imjin War in 1592, it remains the most well-preserved of the five remaining royal palaces. The palace's Secret Garden, "established during King Taejong's reign, provided a serene retreat for the royal family.

COOKING CLASS : MAKING BULGOGI

Bulgogi is a popular Korean traditional dish made with thinly sliced beef marinated in a mixture of soy sauce, sugar, sesame oil, garlic, and other seasonings.

The marinated meat is typically grilled or stir-fried, resulting in a flavorful and tender dish often served with rice, vegetables, and sometimes wrapped in lettuce leaves.

LUNCH BREAK

TEA CEREMONY EXPERIENCE AT JOGYESA TEMPLE

The tea ceremony experience at Jogyesa Temple offers a serene and meditative journey into the traditional Korean tea culture. Led by knowledgeable guides, the ceremony typically takes place in a tranquil setting, fostering mindfulness and appreciation for the present moment.

It's an opportunity to immerse oneself in the rituals and philosophy surrounding tea while connecting with the peaceful ambiance of the temple.

Return by 15.00 at the hotel



PRACTICAL INFORMATION



LOCATION

Grand Hyatt Seoul

322 Sowol-ro, Hannam-dong,
Yongsan-gu Seoul,
04347 Korea

<https://www.hyatt.com/en-US/group-booking/SELRS/G-FCI2>

ROOMS

Available rooms at the FCI preferred rate, (breakfast included):

- **Standard Room King Bed: single use South Korean Won 399,300,- (+/-EUR 280) - double use South Korean Won 435,600,- (+/-EUR 305).**

Hotel Reservation Terms & Conditions

You are responsible to book your hotel room on the link above. Failing to book means you won't have any room booked.

- Including tax and service charge
- Cancellation policy: 11:59pm Hotel Time 2 Days Before Arrival Or Pay 1 Night Fee /Credit Card Required
- Hotel check-in time is 15:00 local time, and check-out 11:00 local time.
- Please note for early check-in, an extra room night charge is applicable.
- A late check-out is subject to room availability and one additional night charge.
- All hotel and service charges are collected upon checkout by the hotel.
- The rates will be available two day pre and post of Annual Meeting date, based on room availability. If you wish to add night, book first the Annual Meeting dates on the website and contact the hotel to add additional night.
- Extension: Price valid until 15 May 2024. After this date, it will depend on availability.



INFORMATION

For all information, please contact the FCI Secretariat:

Email: fci@fci.nl / Tel: +31-20-6270306



TRAVEL

There are various options to get to the Grand Hyatt Seoul.

- From the Incheon Airport (ICN)
 - o Bus: Approx. 1hr 20min, €10-€14
 - o Taxi: Approx. 1hr, €53-€70
- From the Gimpo Airport (GMP)
 - o Bus: Approx. 1hr 20min, €7-€8
 - o Taxi: Approx. 20min, €22-€27



DRESS CODE

Sunday Welcome	Business Casual
Monday opening session	Business attire
Monday afternoon to Wednesday meetings	Smart casual
Tuesday evening reception	Smart casual
Award dinner	Festive/business attire
Thursday network	Smart casual
Spouses tours (Monday/Tuesday)	Smart casual



VISAS

Please ensure you have a passport that is valid for at least six months from the time you enter South Korea. Please check if you need a visa or not on https://www.hikorea.go.kr/info/InfoDetail.pt?CATSEQ=144&PARENT_ID=11&locale=EN



WEATHER

Seoul Weather - June

The temperatures in Seoul in June are comfortable with low of 19°C and a high of up to 25°C. You can expect about 3 to 8 days of rain in Seoul during the month of June. It's a good idea to bring along your umbrella so that you don't get caught in poor weather.



CONFERENCE DOCUMENTS

All conference documents will be emailed to all delegates well before the Annual Meeting. With our new paper-free event goals, the conference documents will all be available via the app. Please make sure you give us your latest email address (on the registration form) for fast and correct communication. The agendas for Membership Forum and Council Meeting will also be uploaded on the FCI Private Website (Document Library) and on the FCI App.

For the conference app, and for the attendants list, we would appreciate you upload your picture on FCI App if you don't have one yet. The photo must only show your face (similar to a passport photo). It's very important for networking purpose to upload your picture to facilitate other participants that don't know you to recognise you.



REGISTRATION

Please complete the registration form on [FCI website](#) before 23 May 2024 (extended deadline); ensure that ALL information is given, as requested on the form. Once you have filled in the form, you will receive a proforma invoice. The Annual Meeting registration will not be finalised before the registration fee is paid. In the case of non-payment, your registration will not be processed.

Any changes MUST be made in writing to fci@fci.nl.

REGISTRATION FEE

The registration fee will be **Euro 1,950 per delegate for member** and **Euro 2,200 per delegate for non-member**. The fee includes the use of meeting rooms with technical equipment, the scheduled conference luncheons, the coffee and tea breaks and all social events as scheduled in the "Delegates Programme". Accommodation, travel and personal expenses are not included in the registration fee.

The registration fee for spouses/children is Euro 600, covering all social events as scheduled in both the group's and the Spouses' Programme.

Please note, every delegate must pay for his/her own travel and accommodation.

PAYMENT OF FEE

The Annual Meeting registration will not be finalised before the registration fee is paid. In the case of non-payment, your registration will not be processed.

We will not send a paper invoice unless requested. We will confirm the registration details in the email. Payment must be made, in Euro, either by credit card or by bank transfer quoting the invoice number, to:

Company name:	FCI
Bank:	ABN AMRO, Amsterdam, the Netherlands
Account number/IBAN:	NL04ABNA0540245771
SWIFT Code:	ABNANL2A
VAT number:	NL801484169B01

CANCELLATIONS

Once you have sent the registration form to FCI, you commit to the below cancellation policy.

Any changes to a registration, for any reason including the below, MUST be made in writing to fci@fci.nl.

- Any cancellations, for any reason, made on or before 9 April 2024, will be eligible for a refund less a €500 flat cancellation fee.
- Any cancellations, for any reason, made after 9 April 2024, will result in a 100% registration fee charge with no possibility of a refund.

If you wish to change the name or details of the attendee, this may be done free of charge on or before 2 June 2024. No changes to the name or details of an attendee will be accepted after this date.

Force Majeure will only take effect if an Act of God has taken place and has been announced by the government and/or an inter-governmental body like the WHO.

The Annual Meeting registration will not be finalised or confirmed until the registration fee is paid in full. All registrations need to be paid no later than 1 June 2024.

GOLD SPONSORS



ABOUT AFREXIMBANK

African Export-Import Bank (Afreximbank) is a Pan-African multilateral financial institution mandated to finance and promote intra Africa and extra-African trade. For over 30 years, the Bank has been deploying innovative structures to deliver financing solutions that support the transformation of the structure of Africa's trade, accelerating industrialization and intra-regional trade, thereby boosting economic expansion in Africa.

A stalwart supporter of the African Continental Free Trade Agreement (AfCFTA), Afreximbank has launched a Pan-African Payment and Settlement System (PAPSS) that was adopted by the African Union (AU) as the payment and settlement platform to underpin the implementation of the AfCFTA. Working with the AfCFTA Secretariat and the AU, the Bank is setting up a US\$10 billion Adjustment Fund to support countries to effectively participate in the AfCFTA. At the end of September 2023, Afreximbank's total assets and guarantees stood at USD 31.5 billion, and its shareholder funds amounted to USD 5.85 billion. The Bank disbursed more than USD 100 billion between 2016 and 2023 through various interventions for the advancement of the continent.

Afreximbank has investment grade ratings assigned by GCR (international scale) (A), Moody's (Baa1), Japan Credit Rating Agency (JCR) (A-) and Fitch (BBB). Afreximbank has evolved into a group entity comprising the Bank, its impact fund subsidiary called the Fund for Export Development Africa (FEDA), and its insurance management subsidiary, AfrexInsure, (together, "the Group").

For more information, visit: www.afreximbank.com

GOLD SPONSORS



ABOUT CODIX

Imagine there is a software solution covering all aspects of Commercial Finance activities, allowing the financial institutions to shape and enrich their offerings without disturbing the internal users, nor their customers! A system which includes the most advanced business features, enabling all the business processes to be managed within a single technical structure that can easily be parameterized to meet each company's specific needs.

CODIX provides such an all-in-one software package which ensures a complete life-cycle support of all products under the Commercial Finance umbrella:

- Factoring (recourse, non-recourse, confidential, bulk, shadow ledgering)
- Invoice Discounting.
- Asset-Based Lending.
- Supply Chain Finance (reverse factoring, PO/shipment/inventory finance).
- And more.

Multi-lingual, multi-currency, multi-country, iMX is a powerful and flexible IT solution for small and large businesses with native integration of all the tools needed to improve global productivity: Extranet, Automatic Dialer, Document Management and Business Intelligence environment.

The Expert System of iMX – integrated business process modelling tool and workflow execution engine – automates even the most complex business processes. iMX also offers a fully featured web-based front-end for clients, front offices and external partners, while offering all possible productivity and communication instruments at the fingertips of the operations users, and opens to the outside world also through a constantly growing catalog of APIs.

CODIX top-level multi-disciplinary team of over 850 professionals in 16 countries is dedicated to the constant evolution of the company's unrivalled product – iMX. It is currently used in 28 languages by more than 50.000 users in 50 countries.

Delivered in both SaaS/Cloud or On-premise model, with various levels of customization adapted to our clients' context and demands, CODIX unique product – iMX, is designed to further enhance your business efficiency!

For more information: <https://www.codix.eu/en>

SILVER SPONSORS



Allianz
Trade

ABOUT ALLIANZ TRADE

Allianz Trade is the global leader in trade credit insurance and a recognized specialist in the areas of surety, collections, structured trade credit and political risk. Our proprietary intelligence network analyses daily changes in +83 million corporates solvency. We give companies the confidence to trade by securing their payments. We compensate your company in the event of a bad debt, but more importantly, we help you avoid bad debt in the first place. Whenever we provide trade credit insurance or other finance solutions, our priority is predictive protection. But, when the unexpected arrives, our AA credit rating means we have the resources, backed by Allianz to provide compensation to maintain your business. Headquartered in Paris, Allianz Trade is present in over 50 countries with 5,700 employees. In 2023, our consolidated turnover was EUR3.7 billion and insured global business transactions represented EUR1,131 billion in exposure.

For more information, please visit allianz-trade.com

COMARCH

ABOUT COMARCH

Since 1993, Comarch has been carrying out IT projects in 100 countries, partnering with leading Polish and global brands across vital sectors of the economy, including finance, telecommunications, banking, insurance, trade, services, and more. Comarch's IT services have been utilized by tens of thousands of well-known brands in over 100 countries on 6 continents. This includes companies such as Allianz, Auchan, BNP Paribas, BP, Carrefour, Heathrow Airport, Heineken, ING, LG U+, Orange, Telefónica, T-Mobile, and Vodafone.

A Reputable Provider of Factoring Software

With Factoring Platform Comarch offers bank and factoring institution customers straightforward and functional receivables financing solutions that can be easily adjusted to their present business needs.

Comarch Factoring Platform incorporates a dedicated customer service tool, an advanced settlement engine, and multi-channel access to factoring services. The system's microservice-based architecture enables banks and factors to consistently enhance the system and adapt it to evolving market demands. By supporting end-to-end processes, the solution effectively reduces costs and workloads for factoring companies.

For more information, visit <https://www.comarch.com/finance/banking/comarch-factoring/>

SILVER SPONSORS

MonetaGo

ABOUT MONETAGO

MonetaGo is a provider of best-in-class fraud detection and prevention solutions. Its Secure Financing systems enables banks, traditional financiers, non-bank financial institutions, fintechs, and trade finance funds to check for duplication and authentication of financing requests linked to invoices, bills of lading, air waybills, warehouse receipts, purchase orders, and other trade-related documents.

Since entering full production in 2018, Secure Financing has processed millions of transactions and has been integrated into Swift's API-enabled infrastructure as the first third-party service on Swift, providing its member institutions with an important tool to combat duplicate financing fraud in trade and supply chain finance. Secure Financing is available to all financiers globally via Swift, API, web-based UI and partners.

MonetaGo and its Secure Financing solution have won numerous accolades including Best Tradetech-Compliance & Risk at the TFG Trade, Treasury & Payments Awards 2023, Best Fintech in Trade at the GTR Leaders in Trade Awards 2023, Best Fintech Startup in Trade at the GTR Leaders in Trade Awards 2022, Best Solution in Trade Finance at the AMTD DigFin Innovation Awards during the Hong Kong Fintech Week 2021 and Most Effective Bank-Fintech Partnership at the IBS Intelligence Global Fintech Innovation Awards 2021.

For further information, please visit <https://www.monetago.com>

BRONZE SPONSORS



ABOUT **BANQUE POSTALE DU CONGO**

Created in March 2012, Banque Postale du Congo (BPC) is the combined result of the will and determination of the Congolese government to erect a local bank that would be close to the population. With its share capital held at 80% by the Minister of finance and 20% by post office, BPC had received the roadmap to smooth the path of financial inclusion within the country.

It was not until 2019, when COVID-19 pandemic had reached its climax that factoring was designed at BPC to be the solution that would support the growth of entrepreneurs, particularly SMEs, who were affected by the aftermath of the coronavirus. The challenge has been conquered; Banque Postale du Congo is now acknowledged as the bank close to the population, not just due to its extensive network of branches (34 branches scattered across the country) but also for its undisputed leadership in factoring within the Central African region.

For more information, visit <https://banquepostale.cg/affacturage/>



ABOUT **FIRST CITIZENS BANK**

First Citizens Bank Commercial Services International division (previously CIT Commercial Services International, a subsidiary of First Citizens Bank) provides import and export factoring products for the global marketplace. Our tailored factoring solutions can help companies of all sizes improve cash flow, lower operating expenses and reduce customer credit losses in a variety of industries, including textiles, apparel, furniture, electronics and many more.

First Citizens Bank helps personal, business, commercial and wealth clients build financial strength that lasts. Headquartered in Raleigh, N.C., First Citizens has built a unique legacy of strength, stability and long-term thinking that has spanned generations. First Citizens offers an array of general banking services including a network of more than 500 branches and offices in 30 states; commercial banking expertise delivering best-in-class lending, leasing and other financial services coast to coast; innovation banking serving businesses at every stage; and a nationwide direct bank. Parent company First Citizens BancShares, Inc. (NASDAQ: FCNCA) is a top 20 U.S. financial institution with more than \$200 billion in assets.

First Citizens Bank is a Member FDIC. Account openings and credit are subject to bank approval.

BRONZE SPONSORS

ABOUT EFCOM



efcom is a leading provider of receivables finance solutions and serves more than 50 renowned factoring institutions and banks in over 15 countries. Our customers process a factoring volume of 200 billion euros with our software–this is one of the largest volumes in the whole Europe.

We stand for scalable software solutions from the cloud that can be used at any time, from anywhere and from all devices. We also offer maximum security, use the latest technologies such as AI and blockchain and have innovative features engineered in Germany. Finally, our solutions are also able to implement Sharia-compliant financial processes in the area of Islamic factoring.

For more information visit - www.efcom.de/en/factsheets

ABOUT FINWAVE



Finwave is a FinTech Company specialized in vertical solutions for the financial market and develops end-to-end projects in the fields of factoring, leasing, consumer credit, UTP/NPL, securities, banking, funds, wealth management, compliance.

It is made up of 5 divisions which, through latest generation proprietary platforms and integrated teams of specialists, create advanced IT ecosystems capable of responding to any need for automation, process optimization, security, saving and increased competitiveness of premium organizations.

We support financial and credit institutions, asset management companies, funds, custodian banks, of every size and organizational complexity, in a modular and scalable digital transformation process, offering constant and personalized technical and consultancy support.

Finwave is a strategic asset of Apax Partners, a global leader in investments in high-potential companies in the information technology field and today it is a company with over 500 collaborators and a turnover of over 50 million €. For more information visit - <https://www.finwave.it/en>

BRONZE SPONSORS

ABOUT LENVI RISKFACTOR



Founded in 1995, Lenvi Riskfactor is a global portfolio management solution for the receivables finance industry. It is used by lenders to manage in-life risk and reduce the cost managing a portfolio. Our unique risk metrics analyse your portfolio and instantly highlight any unusual behaviour so that you can take action and investigate the highest risk accounts. The technology improves efficiency across your business and greatly improves existing risk management processes saving you time and helping you to grow your portfolio. For more information visit - <https://www.lenvi.com/solutions/risk-management-software/>

ABOUT THE COLLECTION LAW GROUP



The Collection Law Group ("TCLG") is a group of experienced commercial collection lawyers who work on a contingency basis to collect past due amounts from commercial debtors located in the United States. TCLG works with creditors in a variety of industries, with a particular expertise in helping finance companies and factoring organizations collect past due amounts quickly, efficiently and cost effectively. TCLG's "Attorney Driven Collection Approach" combines the best of collection agencies with the best of law firms, giving TCLG clients higher recovery rates than other collection alternatives. When you hire TCLG for your collection needs, you do so with no financial risk as TCLG only earns a fee when they successfully collect on behalf of their clients. To find out more about how TCLG's collection approach can help your organization, reach out to Brad R. Magill, Esq, TCLG's Managing Lawyer, at 888-304-4347 or brmagill@tclginc.com.

BRONZE SPONSORS

The Wells Fargo logo, featuring the words "WELLS" and "FARGO" in yellow, stacked vertically, on a red rectangular background.

ABOUT WELLS FARGO

Wells Fargo Commercial Banking provides market-leading solutions, industry expertise, and insights to help enable our clients' growth and success, enhancing the communities we serve. We can tailor a comprehensive suite of services and solutions to help fit your situation, whether you're riding out seasonal sales fluctuations, expanding into overseas markets, or looking for ways to improve working capital performance. Our vision is to satisfy our customers' financial needs and help them succeed financially.

More information - <https://www.wellsfargo.com>

EDUCATION PARTNERS



ABOUT **LENSCAPE**

Landscape is the world's leading technology provider for all forms of secured finance. With over 45 years of experience and in-depth industry understanding, our dynamic team has designed, developed, and delivered secured lending technology to over 50 markets and some of the world's most prestigious banking and financial services providers.

We support a range of working capital and asset finance solutions such as factoring, invoice discounting, supply chain finance and asset-based lending as well as asset finance and many other forms of specialist finance.

Website: www.landscape.com



INSTITUTIONAL PARTNERS



itfc
International
Islamic Trade
Finance Corporation

MEDIA PARTNERS



FCI
KEIZERSGRACHT 559, 1017 DR AMSTERDAM, THE NETHERLANDS
TEL: +31 20 6270306 | EMAIL: FCI@FCI.NL | WEB: WWW.FCI.NL



FCI

Facilitating Open Account, Receivables Finance