

Make informed decisions – sellers

Facilitating Open Account – Receivables Finance

Seller Selection and Control Course

Content

The course covers:

- Seller selection
- Seller control
- Monitoring the seller risk
- Fraud detection and prevention



Who should attend?

Employees working in the international department, sales department, client management department, collection and operation department, risk monitoring department. For new and/or smaller members of FCI, senior management is also part of this group.

Study material

Seller Selection and Control Course study material.

Study time

The course is designed to be completed within 2 months.

Assessment

Participants take an online multiple choice examination covering the study material. Those who pass will receive a Proficiency Certificate. No online help from the Education Director.

Cost

EUR 150.00

Starting date

The course is offered twice a year, starting on 1 January and 1 July.

“The FCI Education Programme means knowledge. Both the seminars and the courses give us the opportunity to be aware of various situations that could happen in the factoring business and teach us how to handle these situations.” Banco de Costa Rica, Costa Rica

More information and registration

<https://fci.nl/en/education/online-courses/seller-selection-control-course> or via email education@fci.nl

