ONLINE SPECIALISED COURSE

Make informed decisions – sellers

Facilitating Open Account – Receivables Finance

Seller Selection and Control Course

Content

The course covers:

- Seller selection
- Seller control
- Monitoring the seller risk
- Fraud detection and prevention



Who should attend?

Employees working in the international department, sales department, client management department, collection and operation department, risk monitoring department. For new and/or smaller members of FCI, senior management is also part of this group.

Study material

Seller Selection and Control Course study material will be provided by FCI. Students will not have any assistance from the Education Director during their study.

Study time and examination

This course is designed to be completed within two months (including the online multiple-choice exam).

Assessment

Participants take an online multiple-choice examination covering the study material. Those who pass will receive a Proficiency Certificate.

Cost

The course fee is Euro 225 for FCI members and Euro 250 for non-members.

Duration

The course is available on demand.

For more information and registration, visit https://fci.nl/en/education/seller-selection-control-course or email us via fci@fci.nl

"The FCI Education Programme means knowledge. Both the seminars and the courses give us the opportunity to be aware of various situations that could happen in the factoring business and teach us how to handle these situations."
Banco de Costa Rica, Costa Rica