



# FCI 58<sup>th</sup> ANNUAL MEETING

Facilitating Open Account – Receivables Finance

7<sup>th</sup> - 11<sup>th</sup> JUNE | LISBON 2026





## **The 58<sup>th</sup> Annual Meeting will take place in Lisbon, Portugal from Sunday, 7 June to Thursday, 11 June 2026. The theme this year is Designing the Future of Receivables Finance.**

### **LISBON**

Lisbon, long a gateway between Europe, Africa and the Americas and today a vibrant centre of innovation, offers an ideal setting for our global network to connect, exchange and set priorities for the year ahead. As FCI's flagship, high-level gathering, the Annual Meeting is vitally important to our community and we strongly encourage every member institution to be represented.

### **CONNECT**

FCI's 58th Annual Meeting brings together top professionals in Open Account Receivables Finance, offering a rare opportunity to join a global gathering of industry leaders, innovators, and decision-makers. FCI is more than a trade association, it's a dynamic business network where members connect to fuel growth, form meaningful relationships, and achieve tangible outcomes. Whether you aim to expand your business, address industry challenges, or broaden your network, FCI's Annual Meeting is the platform to accomplish your goals.

### **EDUCATE**

Attendees will explore key trends and challenges impacting Factoring and Receivables Finance. The agenda includes official member meetings, strategic sessions, and expert-led presentations that provide actionable insights to drive business success.

### **INFLUENCE**

Our mission is rooted in collaboration, creating opportunities, and delivering meaningful value for members and the industry. The meeting also includes the annual Council Meeting, where members vote on key membership matters, constitutional updates, and the new FCI Executive Committee.

### **SPOUSE PROGRAMME**

A long-standing tradition, our spouse programme enhances the experience by welcoming spouses, partners, and family members. Delegates are encouraged to bring loved ones along to enjoy a thoughtfully curated programme, making this gathering all the more memorable.

**THIS ISN'T JUST ANOTHER CONFERENCE; IT'S WHERE REAL BUSINESS HAPPENS.**

# PROGRAMME AT A GLANCE

7-11 June 2026

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**19.00 - 21.00**

**SUNDAY**

ARRIVAL - **WELCOME COCKTAIL & DINNER**

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**09.00 - 15.00**

**MONDAY**

CONFERENCE **DAY 1**

- Opening addresses by the FCI Chairman & Deputy Secretary General
- Keynote Speaker
- Breakout Sessions

**AFTERNOON ELECTIVE SESSIONS**

**EVENING FREE FOR REGIONAL EVENTS**

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**09.00 - 14.30**

**TUESDAY**

CONFERENCE **DAY 2**

- Presentations & Panel Discussions
- Membership Forum

AFTERNOON FREE FOR **BILATERAL MEETINGS**

**14.30-15.30**

**SPEED MEETINGS**

**17.30-19.00**

**NETWORKING COCKTAIL**

**EVENING FREE FOR SPONSORS INITIATIVES**

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**09.00 - 14.00**

**WEDNESDAY**

CONFERENCE **DAY 3**

- FCI Council Meeting

**19.00 - 22.30**

**AWARD DINNER**

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**09.00 - 17.30**

**THURSDAY**

FULL **NETWORKING DAY**



# CONFERENCE PROGRAMME

## SUNDAY, 7 JUNE

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### Arrival

**12.00 - 18.00**

#### REGISTRATION

*In the lobby (you will be handed your FCI nametag).  
For late arrivals, i.e. after 18.00 on Sunday, the  
nametag can be obtained at the entrance of the  
venue, or at the FCI table the next morning, from  
08.30.*

**19.00 - 21.00**

**WELCOME COCKTAIL & WALKING DINNER IN  
PANORAMA ROOM (TOP FLOOR)**



# CONFERENCE PROGRAMME

## MONDAY, 8 JUNE

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### 09.00 - 09.15

#### OPENING BY FCI DEPUTY SECRETARY GENERAL

Mrs. Betül Kurtulus, Deputy Secretary General, FCI

### 09.15 - 09.45

#### KEYNOTE SPEAKER

Dr. Paulo Portas, Portugal's Former Deputy Prime Minister and Minister of Foreign Affairs

### 09.45 - 09.55

#### WELCOME TO **PORTUGAL**

Mr. Luis Augusto, Chairman, Associação Portuguesa de Leasing, Factoring e Renting, ALF

### 09.55 - 10.20

#### CHAIR'S SPEECH

Mrs. Chenyue Mao

### 10.20 - 10.30

#### GROUP PICTURE

### 10.30 - 11.00

#### COFFEE BREAK

### 11.00 - 11.35

#### "THE YEAR IN REVIEW"

*Over the past year, FCI has continued to evolve to meet the needs of a fast-changing industry. During this session, the Deputy Secretary General will walk through the most significant highlights: organisational changes, developments, network consolidation and key market initiatives. Participants will gain a clear view of the progress made, the lessons learned and the priorities shaping the future strategy.*

*An essential session to understand how FCI is positioning itself for the future.*

Mrs. Betül Kurtulus, Deputy Secretary General, FCI

### 11.35 - 12.30

#### PANEL DISCUSSION ON THE VALUE OF **FRAUD PREVENTION - OPERATIONAL RISK**

*Preventing fraud is not just about technology; it's about implementing a complete operational risk strategy. This starts with using registries, driving digitalisation, and strengthening internal education and execution.*

*Looking at some of the biggest financial losses in recent years (outside of FCI), they all follow the same pattern: insufficient underwriting of operational risk, weak risk oversight and limited client auditing.*

*The recent case of First Brands illustrates this perfectly: a USD 3 billion finance gap due to the double financing of collateral; within a mature US market that already had the necessary tools. The issue wasn't the lack of solutions, but the failure to use them.*

Moderator: Mr. Richard Stehl, Chairman, Legal Committee, FCI

Panelists:

- Mrs. Pamela Mar, Managing Director of its Digital Standards Initiative (DSI), ICC
- Mr. Neil Shonhard, CEO, MonetaGo
- Mr. Christian Hausherr, Product Manager Trade Finance, Deutsche Bank AG

# CONFERENCE PROGRAMME

## MONDAY, 8 JUNE

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### 12.30 - 12.45

#### LAUNCH OF UNIDROIT MLF GUIDE TO ENACTMENT

*Following the launch of the Model Law on Factoring (MLF) at FCI Annual Meeting 2023 in Marrakech, UNIDROIT will launch the Guide to Enactment at this year Annual Meeting.*

**Mr. Ignacio Tirado, Secretary-General, UNIDROIT**

**Mr. Marek Dubovec, International Law Institute, USA; Member of FCI Legal Committee**

### 12.45 - 14.15

#### LUNCH BREAK

### 14.15 - 15.00

#### STRATEGIC ROUNDTABLE DISCUSSIONS

**The audience will be split into 6 groups to discuss topics. The groups will be announced a few days before the event. Topic will depend on your type of membership:**

- *Full & Associate Members: From Demand to Delivery: Scaling the Two-Factor Model in a Complex Trade Finance Landscape*
- *Affiliate Members and Financial Institutions not yet Member: Connecting Supply and Demand in Trade Finance: Building a More Digital, Collaborative and Resilient Ecosystem*
- *Strategic Partner Members and Organisations: The Growing Need for Digitalisation and Making Factoring Popular*

### From 15.00 onwards

#### FREE FOR BILATERAL MEETINGS

### AFTERNOON ELECTIVE SESSIONS

#### 15.15 - 16.15

#### FACTORING IN INDIA AND BEYOND: REGULATORY, MARKET EVOLUTION AND BEST PRACTICES

- *Presentation about the Indian factoring market and regulatory framework by IFSCA*
- *Panel Discussion on Registry - Risk Mitigation & a Growth Driver*  
*Moderated by Mr. Deepesh Patel, Managing Director & Editor in Chief, Trade Treasury Payments*  
*Panelists:*
  - *Mr. Anurag Chaudhary, Managing Director & Founding Member, Pinnacle Trade Finance*
  - *Mr. Philippe Gresta, Head of International Relations, BNP Paribas Factor*
  - *Mr. Neil Shonhard, CEO, Monetago*
  - *Mr. Ravi Valecha, CEO, India Factoring & Finance Solutions*

#### 15.15 - 16.15

#### DEEP DIVE IN UNIDROIT MLF GUIDE TO ENACTMENT

- *Interactive discussions with Mr. Ignacio Tirado and Mr. Marek Dubovec to discuss the guide to enactment*

#### 16:30 - 18:30

#### AFRICA CHAPTER MEETING

*By invitation only*

### EVENING FOR REGIONAL NIGHTS (BY INVITATION ONLY) AND PRIVATE INITIATIVES

# CONFERENCE PROGRAMME

## TUESDAY, 9 JUNE

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### 09.00 -09.30

#### OPENING MIND KEYNOTE

Rodrigo Cunha is Full Professor at the University of Coimbra's Faculty of Medicine, leading the Institute of Biochemistry and acting as Principal Investigator at the CNC and Scientific Coordinator of MIA-Portugal. He has collaborated with institutions such as the US Army and is also a recognised speaker on business, strategy and leadership. Head of the research group Purines at CNC, he focuses on caffeine neuroprotection and purinergic modulation. With 300+ publications (h-index 81), he has mentored over 60 researchers and secured significant funding from international agencies and private stakeholders.

**Prof. Rodrigo A. Cunha, Neuroleadership**

### 09.30 - 10.10

#### PANEL DISCUSSION ON HOW DO THE MULTILATERAL DEVELOPMENT BANKS HELP GROW THE NETWORK OF FCI?

This panel will explore how Multilateral Development Banks support the expansion of the FCI network by facilitating cooperation between members. Experts will share practical insights, including how a major import factor and a smaller export factor can successfully work together under MDB programmes. A session focused on growth, inclusion and real-impact financing.

**Moderator:** Mr. Gustavo Fernandez Batory, Senior Manager, Banco Pichincha, Peru; Executive Committee Member, FCI

**Panellists:**

- Dr. Enga Kameni, Head, Banking Legal Services, Afreximbank
- Mrs. Shona Tatchell, Director, TFP European Bank for Reconstruction and Development (EBRD)
- Mrs. Makiko Toyoda, Global Manager, Trade and Supply Chain, International Finance Corporation (IFC)

### 10.10 - 10.30

#### GOLD SPONSOR PRESENTATION: THE CONVERGENCE IMPERATIVE

**Mr. Chris Coleman, Sales Director, Codix**

### 10.30 - 10.50

#### OVERVIEW OF MONDAY'S WORKSHOP DISCUSSIONS

### 10.50 - 11.20

#### COFFEE BREAK

### 11.20 - 13.00

#### MEMBERSHIP FORUM, TO INCLUDE

- Discussion of FCI Council Agenda
- Education Director Report / FCI Academy update
- Update on Legal
- Presentations for Best Deal Awards
- Presentation for Marketing Awards

# CONFERENCE PROGRAMME

## TUESDAY, 9 JUNE

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**13.00 - 14.30**

**LUNCH BREAK**

Ambassadors' Lunch - for FCI Ambassadors only

**14.30 - 17.00**

**BILATERAL MEETINGS**

### **AFTERNOON ELECTIVE SESSIONS**

**14.30 - 15.30**

ATTENDEE **SPEED-MEETING** (by registration only - register before 1 June)

**15.30 - 16.00**

UNLOCKING **ADDITIONAL LIQUIDITY FOR EXPORT FACTORS**: A COMPLEMENTARY CHANNEL TO THE TWO-FACTOR MODEL

Ms. Ling Chang, Founder & CEO, LedgerFunding

Mr. Richard Stehl, Chairman, Otterbourg P.C.

**17.30 - 19.00**

**NETWORKING COCKTAIL AT SANTA JOANA RESTAURANT**

Meet at 17.15 in the lobby to walk to Santa Joana Restaurant

Sponsored by Indian Members: India Factoring & Finance Solutions, RXIL Global, SBI Factors, Vayana (IFSC), Mynd IFSC, India Exim Finserve IFSC, Mogli Labs Asia

**19.00 ONWARDS: FREE FOR MEMBERS AND SPONSORS INITIATIVES**



# CONFERENCE PROGRAMME

## WEDNESDAY, 10 JUNE

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### **09.00 - 12.30**

#### **COUNCIL MEETING**

- Voting on selected Matters: budget & account, auditors, etc.
- New Members' Presentations
- Best Student Awards
- Ambassador of the Year Awards

### **12.30 - 14.00**

#### **LUNCH BREAK**

### **14.00 - 19.00**

#### **FREE FOR BILATERAL MEETINGS**

14.00-16.00 Executive Committee Meeting (Executive Committee only).

### **AFTERNOON ELECTIVE SESSIONS**

#### **14.00 - 16.00**

**FCI ACADEMY WORKSHOP: SUPPLY CHAIN FINANCE AND FCIREVERSE: BACK TO BASICS**

### **19.00 - 22.30**

#### **AWARDS DINNER AT SUD LISBOA**

- Best Factor of the Year Awards
- Regional Awards
- Marketing Awards
- Best Deal of the Year Awards
- Lifetime Achievement Award

Bus departure at 18.30 from the lobby of the hotel

# NETWORKING DAY

## THURSDAY, 11 JUNE

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**09.00 - 17.30**

### **NETWORKING DAY**

*Departure at 09.00 from the lobby of the hotel*

#### **LISBON BY TUK-TUK & WALKING**

*Drive to the top of Edward VII Park to enjoy a magnificent view over the hills of Lisbon and the River Tagus. A city sightseeing tour in TukTuk electric vehicles, visiting the city's downtown and also the oldest sections, driving along the typical quarters and viewing closely the picturesque narrow streets and alleys. Remark: Activity forbidden to pregnant ladies*

*The group will be divided into smaller groups and will enjoy a guided walking tour in Lisbon's old sections and downtown area, covering some of the city's main sights. The route includes: downtown area, Alfama, the oldest section of Lisbon whose original layout and feel have been preserved; will pass by monuments like Lisbon's Cathedral, Rua Augusta Triumphal Arch and Elevador de Santa Justa (the iron lift). Will finish at the imposing riverside square of Terreiro do Paço.*

#### **LUNCH AT RESTAURANT MUSEU DA CERVEJA**

*In the lively square by the River Tejo, in Lisbon downtown and historic centre. A beer house and restaurant with a nice decoration and a warm relaxed atmosphere. Offers contemporary cuisine based on Portuguese gastronomy. There is a small beer museum inside that depicts the ancient techniques of the artisanal breweries handled by monks, which can be visited.*

#### **AFTERNOON CRUISE WITH VIEW ON THE CITY OF THE 7 HILLS**

*In Lisbon, the boat will navigate along the Tejo River providing a unique opportunity to admire the city from the river, with its 7 hills, outstanding monuments and sights, from the oldest ones like the Castle, Belém Tower and Jerónimos Monastery to the most modern and innovative as the MAAT (art, architecture & technology museum).*

**17.30**

**END OF THE ANNUAL MEETING**



# PRACTICAL INFORMATION



## LOCATION

### Sheraton Lisboa Hotel & Spa

R. Latino Coelho 1,  
1050-234 Lisboa,  
Portugal

<https://www.marriott.com/event-reservations/reservation-link.mi?guestreslink2=true&id=1761295281315&key=GRP&dt=true>

## ROOMS

Available rooms at the FCI preferred rate, (breakfast included):

- **Deluxe Room** single use EUR 270  
double use EUR 290

Negotiated rate will be applicable for up to (3) nights pre and post until the cut-off date (This is subject to the availability).

*You are responsible to book your hotel room on the link above. Failing to book yourself means won't have any room booked. The rate is only secured until 7 April 2026, after this date, it will depend on availability.*

## Hotel Reservation Terms & Conditions

- Rates include Buffet Breakfast. Single rates are applicable to 1 room occupant. Double rate applies for 2 room occupants.
- Rates include VAT, currently 6%. Any increases in this tax will be applied automatically.
- Rates do not include city tax (EUR 4,00 per person, per night, maximum 7 nights' charge). Any changes in this tax will be applied automatically.
- Rates include wireless Internet access (WIFI) in all areas of the hotel, including rooms.
- Rates will be available for the 3 days before and the 3 days after the Dates indicated in the Room Block, subject to room availability verified at the time of booking.
- Reservations will be considered only if one valid credit card number is provided.
- Hotel will charge 1 (one) night on the credit card at the time of the booking.
- Cancellations made less than 30 days prior to scheduled arrival will be charged in full, as well as No-shows or early departures.
- Check-in is only guaranteed as from 16.00. Check out can take place no later than 12.00 (noon).



## INFORMATION

For all information, please contact the FCI Secretariat:

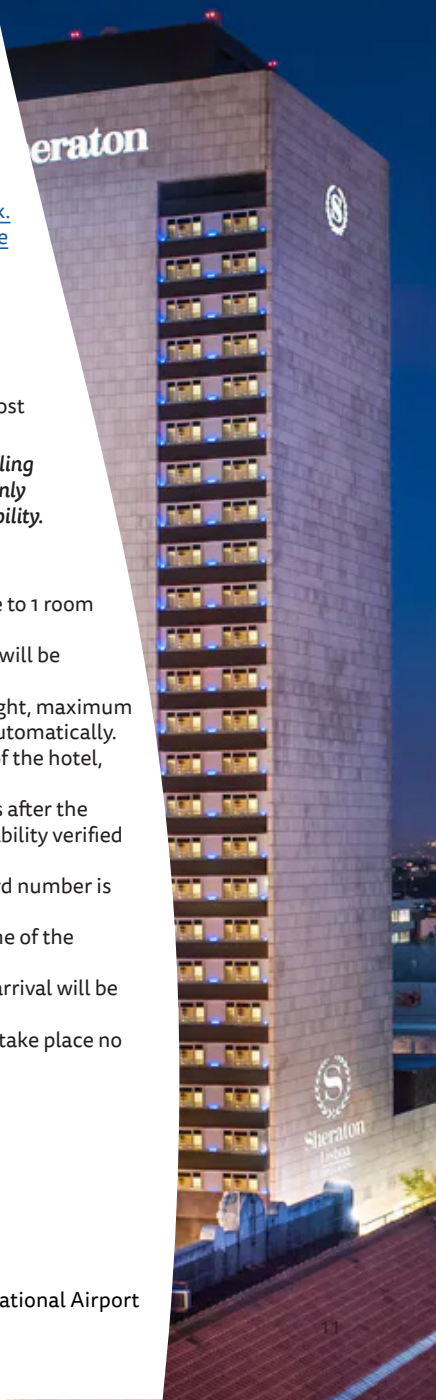
Email: [fci@fci.nl](mailto:fci@fci.nl) / Tel: +31-20-6270306



## TRAVEL

To get to the Sheraton Lisboa Hotel & Spa from Lisboa International Airport

Taxi: 6 km. approx 15 minutes





## REGISTRATION

Please complete the registration form on [FCI website](#) before 22 May 2026 (extended deadline); ensure that ALL information is given, as via the online form. Once you have filled in the form, you will receive a proforma invoice. Your Annual Meeting registration will not be finalised until the registration fee is paid. In the case of non-payment, your registration will not be processed.

Any changes MUST be made in writing to [fci@fci.nl](mailto:fci@fci.nl).

### REGISTRATION FEE DELEGATE

The registration fee will be:

- **Euro 2,250 per delegate for FCI members**
- **Euro 2,450 per delegate for non-members**

The fee includes the use of meeting rooms with technical equipment, the scheduled conference luncheons, the coffee and tea breaks and all social events as scheduled in the "Delegates Programme". Accommodation, travel and personal expenses are not included in the registration fee.

### REGISTRATION FEE SPOUSE PROGRAMME

The registration **fee for spouses/children is Euro 850**, covering all social events as scheduled in both the group's and the Spouses' Programme ([details here](#)).

Please note, every delegate must pay for their own travel and accommodation.

### PAYMENT OF FEE

We will not send a paper invoice unless requested. We will confirm the registration details in the email. Payment must be made, in Euro, either by credit card or by bank transfer with the details in the invoice.

### CANCELLATIONS

Once you have sent the registration form to FCI, you commit to the below cancellation policy.

Any changes to a registration, for any reason including the below, MUST be made in writing to [fci@fci.nl](mailto:fci@fci.nl).

- Any cancellations, for any reason, made after 7 May 2026, will result in a 100% registration fee charge with no possibility of a refund.

If you wish to change the name or details of the attendee, this may be done free of charge on or before 1 June 2026. No changes to the name or details of an attendee will be accepted after this date.

Force Majeure will only take effect if an Act of God has taken place and has been announced by the government and/or an inter-governmental body like the WHO.

*The Annual Meeting registration will not be finalised or confirmed until the registration fee is paid in full. All registrations need to be paid no later than 1 June 2026.*





## DRESS CODE

|                                             |                   |
|---------------------------------------------|-------------------|
| Sunday welcome                              | Business casual   |
| Monday opening session                      | Business attire   |
| Monday afternoon to Wednesday meetings      | Smart casual      |
| Tuesday evening reception                   | Smart casual      |
| Wednesday award dinner                      | Festive/black tie |
| Thursday networking day                     | Smart casual      |
| Spouses tours<br>(Monday/Tuesday/Wednesday) | Smart casual      |



## VISAS

Please ensure you have a passport that is valid for at least six months from the time you enter Portugal. Please check if you need a visa or via <https://vistos.mne.gov.pt/en/national-visas/general-information/who-needs-a-visa>



## WEATHER

### Lisbon Weather - June

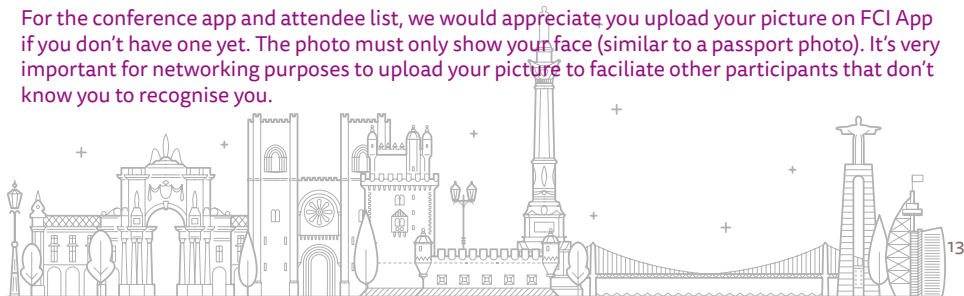
The average daily temperatures in Portugal during June range from 18°C (64°F) to 26°C (79°F), with coastal areas tending to be slightly cooler than inland regions. In Lisbon, you can expect pleasant temperatures in the low to mid-20s°C (mid to high 70s°F).



## CONFERENCE DOCUMENTS

All conference documents will be emailed to all delegates well before the Annual Meeting. With our new paper-free event goals, the conference documents will all be available via the app. Please make sure you give us your latest email address (on the registration form) for fast and correct communication. The agendas for the Membership Forum and Council Meeting will be uploaded on the FCI Private Website (Document Library) and on the FCI App.

For the conference app and attendee list, we would appreciate you upload your picture on FCI App if you don't have one yet. The photo must only show your face (similar to a passport photo). It's very important for networking purposes to upload your picture to facilitate other participants that don't know you to recognise you.



# GOLD SPONSORS



## ABOUT CODIX

Imagine there is a software solution covering all aspects of Commercial Finance activities, allowing the financial institutions to shape and enrich their offerings without disturbing the internal users, nor their customers! A system which includes the most advanced business features, enabling all the business processes to be managed within a single technical structure that can easily be parameterized to meet each company's specific needs.

CODIX provides such an all-in-one software package which ensures a complete life-cycle support of all products under the Commercial Finance umbrella:

- Factoring (recourse, non-recourse, confidential, bulk, shadow ledgering)
- Invoice Discounting.
- Asset-Based Lending.
- Supply Chain Finance (reverse factoring, PO/shipment/inventory finance).
- And more.

Multi-lingual, multi-currency, multi-country, iMX is a powerful and flexible IT solution for small and large businesses with native integration of all the tools needed to improve global productivity: Extranet, Automatic Dialer, Document Management and Business Intelligence environment.

The Expert System of iMX – integrated business process modelling tool and workflow execution

engine – automates even the most complex business processes. iMX also offers a fully featured web-based front-end for clients, front offices and external partners, while offering all possible productivity and communication instruments at the fingertips of the operations users, and opens to the outside world also through a constantly growing catalog of APIs.

CODIX top-level multi-disciplinary team of over 850 professionals in 16 countries is dedicated to the constant evolution of the company's unrivalled product – iMX. It is currently used in 28 languages by more than 50.000 users in 50 countries.

Delivered in both SaaS/Cloud or On-premise model, with various levels of customization adapted to our clients' context and demands, CODIX unique product – iMX, is designed to further enhance your business efficiency!

For more information: <https://www.codix.eu/en>

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## ABOUT AFREXIMBANK

African Export-Import Bank (Afreximbank) is a Pan-African multilateral financial institution mandated to finance and promote intra Africa and extra-African trade. For over 30 years, the Bank has been deploying innovative structures to deliver financing solutions that support the transformation of the structure of Africa's trade, accelerating industrialization and intra-regional trade, thereby boosting economic expansion in Africa.

A stalwart supporter of the African Continental Free Trade Agreement (AfCFTA), Afreximbank has launched a Pan-African Payment and Settlement System (PAPSS) that was adopted by the African Union (AU) as the payment and settlement platform to underpin the implementation of the AfCFTA. Working with the AfCFTA Secretariat and the AU, the Bank is setting up a US\$10 billion Adjustment Fund to support countries to effectively participate in the AfCFTA. At the end of September 2023, Afreximbank's total assets and guarantees stood at USD 31.5 billion, and its shareholder funds amounted to USD 5.85 billion. The Bank disbursed more than USD 100 billion between 2016 and 2023 through various interventions for the advancement of the continent.

Afreximbank has investment grade ratings assigned by GCR (international scale) (A),

Moody's (Baa1), Japan Credit Rating Agency (JCR) (A-) and Fitch (BBB). Afreximbank has evolved into a group entity comprising the Bank, its impact fund subsidiary called the Fund for Export Development Africa (FEDA), and its insurance management subsidiary, AfrexInsure, (together, "the Group").

For more information, visit: [www.afreximbank.com](http://www.afreximbank.com)

# SILVER SPONSORS

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## ABOUT COMARCH

## COMARCH

Since 1993, Comarch has been carrying out IT projects in 100 countries, partnering with leading Polish and global brands across vital sectors of the economy, including finance, telecommunications, banking, insurance, trade, services, and more. Comarch's IT services have been utilized by tens of thousands of well-known brands in over 100 countries on 6 continents. This includes companies such as Allianz, Auchan, BNP Paribas, BP, Carrefour, Heathrow Airport, Heineken, ING, LG U+, Orange, Telefónica, T-Mobile, and Vodafone.

### **A Reputable Provider of Factoring Software**

With Factoring Platform Comarch offers bank and factoring institution customers straightforward and functional receivables financing solutions that can be easily adjusted to their present business needs.

Comarch Factoring Platform incorporates a dedicated customer service tool, an advanced settlement engine, and multi-channel access to factoring services. The system's microservice-based architecture enables banks and factors to consistently enhance the system and adapt it to evolving market demands. By supporting end-to-end processes, the solution effectively reduces costs and workloads for factoring companies.

For more information, visit <https://www.comarch.com/finance/banking/comarch-factoring/>

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## ABOUT FINOMNIA



Finomnia is the technology partner empowering banks and financial institutions to simplify complex processes, accelerate digital transformation, and scale AI adoption.

Its end-to-end platforms combine advanced technology, regulatory expertise, and a modern, scalable architecture across all major financial sectors.

Finomnia leads the way in digital solutions for Consumer Finance, Factoring, Leasing, UTP/NPL, SGR & Funds, RegTech, Securities, Retail & Corporate Lending, and AI-driven services.

Specifically, Finomnia's Alvantia Factoring platform manages the entire operational cycle — from onboarding to monitoring — automating workflows and supporting high-volume operations on a resilient, multilingual, multi-currency, cloud-native infrastructure. Flexible APIs and a customizable UX ensure seamless integration.

Powered by native AI with specialized plugins for enhanced functionality. Delivered in a full SaaS model, Alvantia offers maximum flexibility with no vendor lock-in, compliant cloud infrastructure, and certified cybersecurity.

For more information, visit <https://www.finomnia.com/en>

# SILVER SPONSORS

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## ABOUT QUALCO

International Fintech solutions provider enabling clients to realize value through the provision of operational platforms, data insights, digital experiences & domain knowledge.

Our technology comprises enterprise-class, highly scalable, end-to-end software solutions that help our clients automate, streamline and standardise their operations. We make sense of your data by bringing predictive insights to your decisions to constantly improve results.

**ProximaPlus:** A comprehensive, modular platform for Factoring and Supply Chain Finance. ProximaPlus is a modular, end-to-end Factoring and Supply Chain Finance (SCF) platform to manage the Receivables Finance business.

It streamlines operations and minimises the time and cost of new factoring products implementations by combining the flexibility required by business users with the efficiency required by administrators. Being a third-generation platform, ProximaPlus enables efficient risk management for the industry by leveraging predictive analytics and an embedded workflow engine. Following a digital-first approach, the users have secure access to critical information on a 24/7 basis via an intuitive and fully customisable web interface.

**Kyberas:** Invoice Reconciliation & Dynamic Discounting. Kyberas is a robust platform that enables buyers and suppliers to easily initiate and manage the whole dynamic discounting process by harnessing the power of blockchain technology.

Through Kyberas, the involved parties can reach swiftly an agreement online through some simple steps. The platform's intuitive interface allows buyers to manage the whole dynamic discounting process from initial offer through final capture, in real-time. After a supplier onboards a buyer, the latter can accept the supplier's terms regarding the discount offered or negotiate and upon agreement, buyers can upload the requested documents by the supplier to further proceed.

For more information, visit <https://www.qualco.tech>

# BRONZE SPONSORS

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## ABOUT EFCOM



efcom is a leading provider of receivables finance solutions and serves more than 50 renowned factoring institutions and banks in over 15 countries. Our customers process a factoring volume of 200 billion euros with our software—this is one of the largest volumes in the whole Europe.

We stand for scalable software solutions from the cloud that can be used at any time, from anywhere and from all devices. We also offer maximum security, use the latest technologies such as AI and blockchain and have innovative features engineered in Germany. Finally, our solutions are also able to implement Sharia-compliant financial processes in the area of Islamic factoring.

For more information visit - [www.efcom.de/en/factsheets](http://www.efcom.de/en/factsheets)

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## ABOUT FIRST CITIZENS BANK



First Citizens Bank Commercial Services International division (previously CIT Commercial Services International, a subsidiary of First Citizens Bank) provides import and export factoring products for the global marketplace. Our tailored factoring solutions can help companies of all sizes improve cash flow, lower operating expenses and reduce customer credit losses in a variety of industries, including textiles, apparel, furniture, electronics and many more.

First Citizens Bank helps personal, business, commercial and wealth clients build financial strength that lasts. Headquartered in Raleigh, N.C., First Citizens has built a unique legacy of strength, stability and long-term thinking that has spanned generations. First Citizens offers an array of general banking services including a network of more than 500 branches and offices in 30 states; commercial banking expertise delivering best-in-class lending, leasing and other financial services coast to coast; innovation banking serving businesses at every stage; and a nationwide direct bank. Parent company First Citizens BancShares, Inc. (NASDAQ: FCNCA) is a top 20 U.S. financial institution with more than \$200 billion in assets.

First Citizens Bank is a Member FDIC. Account openings and credit are subject to bank approval. More information on <https://www.firstcitizens.com>

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## ABOUT LENVI RISKFACTOR



Founded in 1995, Lenvi Riskfactor is a global portfolio management solution for the receivables finance industry. It is used by lenders to manage in-life risk and reduce the cost managing a portfolio. Our unique risk metrics analyse your portfolio and instantly highlight any unusual behaviour so that you can take action and investigate the highest risk accounts. The technology improves efficiency across your business and greatly improves existing risk management processes saving you time and helping you to grow your portfolio. For more information visit - <https://www.lenvi.com/solutions/risk-management-software/>

# BRONZE SPONSORS

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## ABOUT ROSENTHAL & ROSENTHAL



Rosenthal & Rosenthal, Inc. is the largest privately held factoring and finance company in the United States, offering domestic & international recourse & non-recourse factoring, notification and non-notification factoring, asset-based lending, and purchase order financing. A member of FCI since 1981, Rosenthal is pleased to evaluate opportunities together and offer services tailored to the needs of clients and FCI members.

With over 85+ years of generational family leadership and experience, Rosenthal is now led by the third generation of the Rosenthal family. Loan size ranges from \$500,000 to \$30MM+, serving small to middle-market clients. As a privately held company, Rosenthal is committed to providing personalized service and flexible lending to clients across a broad range of industries.

By offering an in-depth understanding of international trade and its complexities, Rosenthal provides its clients with the expertise and resources they need to safely expand their businesses into new markets.

More information on [www.rosenthalcapitalgroup.com](http://www.rosenthalcapitalgroup.com)

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# Designing the Future of Receivables Finance

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