FCI

Facilitating Open Account – Receivables Finance

EUFederation

Factoring & Commercial Finance

A JOINT INITIATIVE OF FCI & EUF

11th European Factoring Summit

Le Meridien Paris Arc du Triomphe, France

23-24 March 2026



Gold Sponsors

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The European Factoring Summit is the only European Conference organised **by** the Factoring Industry **for** the Factoring Industry. Share latest updates and be involved in promoting and celebrating the impact of the Commercial Finance Industry which supports the real economy and employment in Europe.

WHAT TO EXPECT FROM THE CONFERENCE?

FCI and EUF represent over 98% of all European market players. This 10th Summit is a unique opportunity for Industry Leaders to network and address topics that really matter for the Factoring Industry.

Discover the Future of Factoring and Commercial Finance in Europe!

Join us for an insightful programme that highlights the latest developments, celebrates the achievements, and showcases the transformative impact of the Factoring and Commercial Finance Industry on Europe's economy and employment.

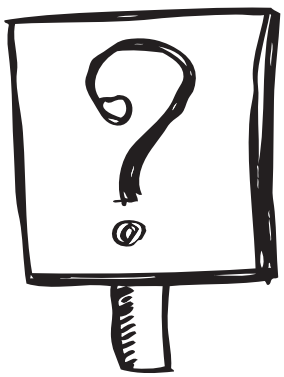
Key highlights include:

- A comprehensive update on recent trends in European Factoring, including figures and innovative products.
- An exploration of France's Factoring landscape and its regional impact.
- A deep dive into the key challenges and milestones of 2025 through reports from EUF Technical Committees.
- Explore how factoring helps the economy and COM plans to support.
- Engaging panel discussions on the digital evolution of trade financing.
- The latest trends in EU payment performance, regulations, and supply chain finance.
- Panel on how the factoring industry will look by 2030
- Simplifying prudential regulation & AML-package

WHO SHOULD ATTEND?

Anyone who needs to be up to date with the latest trends and developments in the European Factoring and Commercial Finance Industry, including:

- Senior Managers of FCI members
- CEOs of Industry players who are members of National Associations represented by the EUF
- CEOs of Industry players from other European and interested countries
- Teachers, Researchers and Professionals with an interest in the finance of business in Europe
- Supply Chain Finance companies
- Companies offering their services to the world of factoring (lawyers, insurers, IT providers)



THE ASSOCIATIONS



EUFederation
Factoring & Commercial Finance

The EUF is the Representative Body for the Factoring and Commercial Finance Industry in the EU. It comprises National and International Industry Associations that are active in the EU.

The EUF seeks to engage with Government and legislators to enhance the availability of finance to business, with a particular emphasis on the SME community. The EUF acts as a platform between the Factoring and Commercial Finance Industry and key legislative decision makers across Europe, bringing together national experts to speak with one voice.

The EUF is a source of reference and expertise between the factoring and Commercial Finance Industry and key legislative decision makers across Europe. Its aim is to provide legislators and policy makers with vital Industry information to inform, influence and assist with the direction of existing and future finance legislation. It seeks to ensure the continued provision of prudent, well-structured and reasonably priced finance to businesses across the EU.

For more information, visit https://euf.eu.com
Follow us on LinkedIn

FCI

Facilitating Open Account – Receivables Finance

FCI is the Global Representative Body for Factoring and Financing of Open Account Domestic and International Trade Receivables. FCI was set up in 1968 as a non-profit global association. With today close to 400 member companies in more than 90 countries, FCI offers a unique network for cooperation in cross-border factoring.

Member transactions represent nearly 60% of the world's international correspondent factoring volume. FCI is a non-exclusive organisation, open to any company which is providing Factoring Services or plans to set up Factoring Activities but also to service providers to the industry.

FCI offers three major areas of activities:

CONNECT: the Business network supports cross-border factoring activities through which its members cooperate as export and import factors

EDUCATE: FCI promotes and develops best practices in both domestic and international factoring and related Open Account Finance products

INFLUENCE: FCI promotes and defends the Industry with stakeholders and policy makers worldwide

For more information, visit www.fci.nl
Follow us on LinkedIn | Facebook

Conference Programme Monday, 23 March 2026 13:30 - 22:30

13.30-14.00	Welcome Coffee & Registration
14.00-14.15	**Opening of the Summit** EUF Chairman, Mr. Fausto Galmarini
14.15-14.30	**Opening of the Summit by Representative of French Treasury** Mr. Christophe Bories, Head of the Financial Sector Department in the French Treasury
14.30-14.50	**Welcome to France and its Factoring Landscape** Mr. Philippe Mutin, Chair ASF Factoring Committee, CEO, Credit Mutuel Factoring/FactoFrance
14.50-15.05	**The Factoring Industry in Europe in 2025 - Preliminary Statistics and Figures** Mr. Pawel Kapczack, Chairman of the EUF Economic and Statistics Committee
15.05-16.05	**What kept us Awake at Night in 2025: Report from ESG, Legal and Prudential Committees** *Reports from the EUF Committees focussing on inter alia developments in the areas of ESG, supervisory harmonisation, late payments and default as well as the EU-wide implementation of Basel III including credit insurance as credit risk mitigation techniques, ESG, followed by Q&A.* • Mr. Antoine de Chabot, Chairman of the EUF ESG Committee • Mr. Diego Tavecchia, Chairman of the EUF PRC Committee • Mrs. Magdalena Wessel, Chairwoman of the EUF Legal Committee
16.05-16.35	Coffee Break
16.35-17.20	**Panel Discussion on Digital Evolution in Trade and Commercial Financing and What to Expect from the Future** Moderated by Mrs. Betül Kurtulus, Deputy Secretary General, FCI Panellists: • Mr. Pieter de Kok, Head of Client & Data, Finterface • Mr. Ian Miller, Senior Consultant, Lenvi Riskfactor • Mr. Wayne Mills, Founder & Managing Director, Atom Advisory • Mr. Karol Leszczynski, Product Development Manager, Comarch

17.20-17.50	**Presentation from Gold Sponsor** • **CODIX** Mr. Laurent Tabouelle, COO, Codix • **e-Trusco: Closing the Loop: Integrated Solutions for Risk Management in Factoring by ANACONDA x Lenvi Riskfactor** Mr. Wolfgang Goldammer, CEO, e-Trusco Mr. Mark Watkins, Director, Lenvi • **Aptic: The Aptic Advantage: Culture Driven Execution, Agile Delivery & an Intelligent Platform for Factoring** Mr. Rick Terra, Director of Continental Europe, Aptic
17.50- 19.00	Free Time for Bilateral Discussion
19.00-22.30	Networking Dinner: Dinner on the Seine Departure by bus for the dinner at 19.10 Cruise boarding at 19.30, cruise return at 22.00 Bus back to hotel

Conference Programme Tuesday, 24 March 2026: 09:00 - 14:00

09.00-09.20	**Current COM plans to support economy** Mrs. Mathide Bonvillain-Serrault, CEO, Euralia
09.20-10.10	**Panel Discussion on How Factoring Helps the Economy** Moderated by Mrs. Solenne Lepage, General Director, ASF Panellists: • Mr. Aurélien Viry, CEO, Société Générale Factoring, France • Mr. Andy Dodd, Managing Director, Mitsubishi HC Capital UK • Mr. Fabrice Le Saché, Vice-president of MEDEF in charge of Europe • Mrs. Mathide Bonvillain-Serrault, CEO, Euralia • Mr. Lukas Anker, Member of EUF ExCom, Managing Director, ABN AMRO Asset Based Finance, Netherlands
10.10-10.40	**Implementing the AML-package: An outlook on RTS regarding Customer Due Diligence** Mr. Sebastiano Laviola, Head of Anti-money Laundering Supervision and Regulation Unit, Banca d'Italia
10.40-11.10	Coffee Break

11.10-11.40	**Q&A discussion on Simplifying Prudential Regulations: What About Factoring?** Moderator: Mr. Diego Tavecchia, Chairman of the EUF PRC Committee • Mr. Guillaume Olivier, Policy Expert and Team Leader of the Implementation of Basel 3 in the EU Regulation, EBA • Prof. Paola Schwizer, SDA Bocconi School of Management
11.40-11.55	**AI & Digitalisation: Digital Identities/Wallets as the New Normal?** Mr. Sebastien Drosselmeier, Policy Officer, DG CONNECT - Unit H4 Digital Identity and Trust from European Commission
11.55-12.05	**AI & Digitalisation from Factoring Software** Mr. Nicolas Ullmo, Deputy CEO, Basikon
12.05-12.50	**A Panel Discussion with Senior Executive from EU, What Can We Expect by the Factoring Industry by 2030?** Moderated by Mr. Çagatay Baydar, Vice-Chair, FCI Panellists: • Mr. Tom Van Acker, Business Development Manager, Aurify • Mr. Viktor Glosz, Head of Factoring, CIB Bank, Hungary • Mr. Konrad Klimek, Chairman, Polish Factoring Association, Poland
12.50-13.00	**Closing Remarks** Mr. Philippe Gresta, Vice-Chair, FCI
13.00-14.00	End of the Conference and Networking Lunch

LOCATION

The Summit will take place at

Le Meridien Paris Arc de Triomphe
81 Boulevard Gouvion Saint-Cyr
75017 Paris
France
FCI & EUF have negotiated discounted room in the hotel: 250€ per night including breakfast. To book a room at the discountted price, please click here. The price is only valid until 8 February 2026

TRANSFER

From the Paris Charles de Gaulle Airport:
27 km, from Paris Orly Airport: 22km
Train: North station 10 min via RER E

REGISTRATION FEE

- FCI-EUF Members (and EUF members' member) € 500 per person
- Non-Members € 750 per person

+ VAT 21% if applicable

For registration, please click here

REGISTRATION FEE INCLUDES

- Meeting package including conference facilities
- Distribution of presentations
- Group lunch, coffee breaks & refreshments
- Group dinner on 23 March
- Access to the networking App

Accommodation, travel & personal expenses are not included in the registration pack.

REGISTRATION DEADLINE

10 March 2026

INFORMATION

For all information, please contact the EUF and FCI Secretariat:

T: +31 20 6270 306
E: fci@fci.nl or info@euf.eu.com

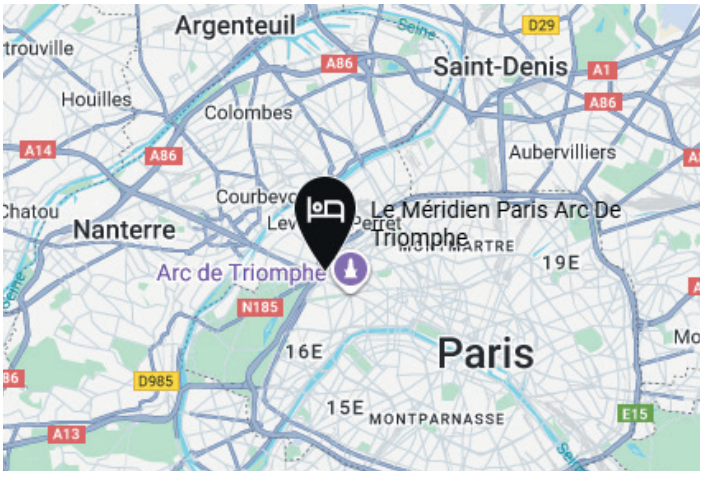
CANCELLATION POLICY

Any changes or cancellations MUST be made in writing to fci@fci.nl

- All cancellations received 2 months before the beginning of the event will qualify for a full refund
- All cancellations received between 2 months and 3 weeks before the beginning of the event will qualify for a 50% refund
- No refund is possible under any circumstances for cancellations received three weeks leading up to the event: 100% of the registration fee will be due as cancellation fee.

In the event that a speaker cancels his participation, every effort will be made to find a replacement presenter of equivalent experience. Programme details or the actual organisation of the event is subject to changes depending on the number of participants. A final programme and confirmation will be sent to the participants 7 calendar days before the event. In case of cancellation of the event, there will be a full refund of already paid registration fees.





About our Gold Sponsors

CODIX is an international software company, which has developed iMX – the event-driven enterprise management system. iMX an all-in-one software package for any kind of commercial finance activity: Factoring (traditional, reverse, international), Purchase Order Finance, Invoice Discounting (ID), ABL, Inventory Finance, Supply Chain Finance, Credit Insurance, Loans, Leasing, etc.

CODIX now operates in 16 countries and its top-level multi-disciplinary team of over 890 professionals is dedicated to the implementation, maintenance and constant evolution of the company's unique product – iMX. With full multilingual and multicurrency abilities, and based on the latest available technologies, iMX includes all the most advanced business functionalities to cover any need of a commercial finance company. The software is currently used in 28 languages by more than 50 000 users in 50 countries.

For more information, visit www.codix.eu

Software for Proactive Fraud Prevention and Anti-Money Laundering in Factoring
More information: https://www.e-trusco.de/en

Founded in 1995, Lenvi Riskfactor is a global portfolio management solution for the receivables finance industry. It is used by lenders to manage in-life risk and reduce the cost managing a portfolio. Our unique risk metrics analyse your portfolio and instantly highlight any unusual behaviour so that you can take action and investigate the highest risk accounts. The technology improves efficiency across your business and greatly improves existing risk management processes saving you time and helping you to grow your portfolio. For more information visit - https://www.lenvi.com/solutions/risk-management-software/

Finterface is a fintech platform that helps banks and private debt funds make Asset Based Lending digital, predictable, and scalable. Many lenders still manage inventory and receivables lending through spreadsheets, creating delays, blind spots and operational risk. Finterface replaces this with a single, EU-hosted platform that connects borrower ERP, WMS and accounting data, automates borrowing base calculations and provides real-time portfolio and risk insights.

Developed by practitioners with deep ABL expertise, the platform standardizes onboarding,

collateral monitoring, portfolio reviews, and audit-ready reporting (reducing manual effort and improving data quality). With automation and AI-driven risk intelligence, lenders gain earlier visibility into trends and exceptions, enabling more accurate advance rate decisions and proactive portfolio steering.

As part of its commitment to advancing digitalisation in the industry, Finterface contributes expertise in AI-enabled risk and reporting to the 11th European Factoring Summit program. The result: a future ready, well controlled operating model that supports safe, scalable growth in ABL.

COMARCH

Comarch was founded in 1993 in Kraków, Poland and it's been listed on the Warsaw Stock Exchange since 1999. It's one of the biggest IT companies in Europe and carries out projects for the leading Polish and global brands in the most important sectors of the economy, including telecommunications, finance, banking, insurance, trade and services, infrastructure, public administration, industry, healthcare, and in the sector of small and medium-sized enterprises.

With products such as Comarch Cloud Factoring and Comarch Factoring Platform, it provides bank and factoring institution customers with an accessible and functional receivables financing experience that is scalable to the current requirements of their business.

For more information, visit www.comarch.com

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aptic

We are a passionate team that provides core software solutions to the financial servicing industry. Our versatile platform CLVR covers everything from credit solutions for BNPL, factoring, lending/deposits, leasing, invoice to cash and debt collection.

With approximately 150 installations across Europe, Aptic continues to evolve and enhance our platform and solutions. Our clientele ranges from mid-sized enterprises to Tier 1 banks. We are committed to supporting both single-solution clients and those seeking a multi-purpose platform for rapid time-to-market (T2M) in new financial services and regions.

Founded in 2001 in Skövde, Sweden, Aptic AB has grown into a premier software company, delivering cutting-edge core solutions to the financial servicing industry. Our team of over 70 dedicated professionals ensures top-tier service delivery daily. Our headquarters are in Stockholm, with additional offices in Oslo, The Hague, and Skövde.

About our Gold Sponsors

Basikon

Digitalize invoice financing end-to-end with full transparency and automation. Basikon enables factoring providers to easily support multiple business models and client types while scaling efficiently.

You get:
Automate invoice validation, buyer scoring, advance disbursement, and client onboarding.
Support classic, reverse, and selective factoring with real-time eligibility engines.
Provide funders and corporates with branded portals and performance dashboards.
More information: http://www.basikon.com

Our Intitutional Partners

FCI Academy
Learn from the Global Leaders of Receivables Finance

Our Media Partners

Business Money

BCR

GTR Global Trade Review

TRADE FINANCE GLOBAL

TTP TRADE® TREASURY PAYMENTS