



REGIONAL CONFERENCE

Regional Conference on Factoring, Receivables Finance and Credit Insurance in Africa

15-16 April 2026 | 09:00 - 17:00
SPEKE Resort, Kampala, Uganda



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MEDIA PARTNER



The 2026 Regional Conference on Factoring, Receivables Finance and Credit Insurance, under the theme Beyond Traditional Lending: The Continued Rise of Factoring and Supply Chain Finance in Africa hosted by FCI, the African Export Import Bank (Afreximbank) and ICISA, is set to take place on 15-16 April in Kampala, Uganda.

Join fellow industry-leading peers and government officials to discuss the world of Factoring, highlighting what, where and how to use this product, the legal and regulatory requirements, the Credit Insurance Landscape, how the digital world plays a role in this industry, and so much more.

THEME AND KEY TOPICS

"Beyond Traditional Lending: The Continued Rise of Factoring and Supply Chain Finance in Africa"

Key topics which will be discussed at this event include:

- Overview of the factoring market in Uganda and global trends
- Legal frameworks and the Afreximbank Model Law on Factoring
- Technology's role in modern factoring and supply chain finance
- Factoring as a tool to empower SMEs and boost intra-African trade
- Fundamentals and synergies of credit insurance with factoring
- Key elements and success story for successful factoring operations

AUDIENCE

Anyone who needs to be up to date with the latest trends and developments in the African Factoring, Receivables Finance and Credit Insurance Industry, including:

- Factoring companies
- Banks and financial institutions
- Consulting firms
- Official organisations
- Companies offering their services to the world of factoring (lawyers, insurers, IT providers)
- Exporters and other companies interested by the world of factoring.
- Supply Chain Finance companies

About the Hosts



African Export-Import Bank (Afreximbank) is a Pan-African multilateral financial institution mandated to finance and promote intra- and extra-African trade. For over 30 years, the Bank has been deploying innovative structures to deliver financing solutions that support the transformation of the structure of Africa's trade, accelerating industrialisation and intra-regional trade, thereby boosting economic expansion in Africa. A stalwart supporter of the African Continental Free Trade Agreement (AfCFTA),

Afreximbank has launched a Pan-African Payment and Settlement System (PAPSS) that was adopted by the African Union (AU) as the payment and settlement platform to underpin the implementation of the AfCFTA. Working with the AfCFTA Secretariat and the AU, the Bank has set up a US\$10 billion Adjustment Fund to support countries effectively participating in the AfCFTA. At the end of December 2024, Afreximbank's total assets and contingencies stood at over US\$40.1 billion, and its shareholder funds amounted to US\$7.2 billion. Afreximbank has investment grade ratings assigned by GCR (international scale) at "Stable", Moody's (Baa2), China Chengxin International Credit Rating Co., Ltd (CCXI) (AAA), and Japan Credit Rating Agency (JCR) (A-). Afreximbank has evolved into a group entity comprising the Bank, its equity impact fund subsidiary called the Fund for Export Development Africa (FEDA), and its insurance management subsidiary, AfrexInsure (together, "the Group"). The Bank is headquartered in Cairo, Egypt.

For more information, visit: www.afreximbank.com



Facilitating Open Account – Receivables Finance

FCI is the Global Representative Body for Factoring and Financing of Open Account Domestic and International Trade Receivables. FCI was set up in 1968 as a non-profit global association. With close to 400 member companies in more than 90 countries today, FCI offers a unique network

for cooperation in cross-border factoring. Member transactions represent nearly 60% of the world's international correspondent factoring volume.

FCI is a non-exclusive organisation, open to any company which is providing Factoring Services or plans to setup Factoring Activities but also to service providers to the industry.

FCI offers three major areas of activities:

- **CONNECT:** the Business network supports cross-border factoring activities through which its members cooperate as export and import factors
- **EDUCATE:** FCI promotes and develops best practices in both domestic and international factoring and related Open Account Finance products
- **INFLUENCE:** FCI promotes and defends the Industry with stakeholders and policymakers worldwide

For more information, visit www.fci.nl

09.00 - 09.30	Registration
09.30 - 10.20	Opening Remarks Mrs. Kanayo Awani, Executive Vice President Intra-African Trade and Export Development, Afreximbank; Chair of the Africa Chapter, FCI Mrs. Betül Kurtulus, Deputy Secretary General, FCI Mr. Richard Wulff, Executive Director, International Credit Insurance and Surety Association (ICISA)
10.20 - 10.35	Welcome Statement and Official Opening: By Prof Augustus Nuwagaba, Deputy Governor, the Central Bank of Uganda
10.35 - 10.45	Group Photo
10.45 - 11.15	Tea Break & Networking
11.15 - 11.40	World of Factoring, 2025 Mrs. Betül Kurtulus, Deputy Secretary General, FCI
11.40 - 12.25	Fundamentals of Factoring & Receivables Finance and Reverse Factoring • What is factoring? • Mechanics of international Factoring • Advantages of Factoring and comparison with traditional trade finance. • Case studies Ms. Aysen Cetintas, Education Director, FCI
12.25 - 12.45	Overview of the Factoring Landscape in Africa Mr. Tinashe Tamba, Regional Manager Africa, FCI
	Insights into Factoring in Uganda Mrs. Rona Ssozi Carpenter, Advocate, Taji Advocates & Consultants
12.45 - 13.05	Presentation: Afreximbank Factoring Strategy Mr. Frederick Seidu, Senior Manager - Trade, Investment & Corporate Finance, Afreximbank
13.05 - 14.05	Networking Lunch
14.05 - 14.30	Panel: Model Law on Factoring and its potential Impact in Uganda Moderator: Dr. Enga Kameni, Head, Banking Legal Services, Afreximbank Panellists: • Ms. Rachel Musoke, Head, ENS Advocates • Mrs. Dorah Kwikiriza Katwesigye, Advocate, Taji Advocates & Consultants

14.30 - 15.00	Presentation: Key Success Elements in Setting up Factoring Activities and FCIreverse Best Practice Examples at the Country Level (Turkey & Egypt) Ms. Aysen Cetintas, Education Director, FCI
15.00 - 15.30	Success Story in Uganda Mr. Peter van der Krogt, Chairman & CEO, FACTS
15.30 - 16.00	Tea Break & Networking
16.00 - 16.30	Panel discussion on Current Barriers and Opportunities to accessing Domestic and International Factoring in Uganda and Africa Region Moderator: Ms. Lina Iyok, Senior Manager Trade Finance and Correspondent Banking, Afreximbank Panellists: • Mr. Charles Hamya, Executive Director, HCH Financial Services Limited • Mrs. Cecilia Rague, CEO, Underwriting Africa • Mr. Richard Kitonsa, CEO, Pharmaville Limited, Uganda • Mrs. Cynthia Okwany, CEO, FACTS, Uganda
16.30 - 16.45	Experience in Bringing Tech to Banks and Non -Banks to Africa Mr. Federico Avellan-Borgmeyer, Chief Partner Officer, efcom
16.45 - 16.55	Factoring Experience in Central Africa Mr. Avant Gotene, Director of Factoring and Trade Finance, Banque Postale du Congo
16.55 - 17.15	Q&A
17.15 - 19.00	Networking Cocktail Reception

THURSDAY 16 APRIL 2026 | 09:00 - 15:00

09.00 - 09.30	Presentation: Introduction to Fundamentals of Credit Insurance & Mechanisms Mr. Richard Wulff, Executive Director, International Credit Insurance and Surety Association (ICISA)
09.30 - 10.00	Presentation: Symbiotic Relationship between Factoring and Credit Insurance Ms. Aysen Cetintas, Education Director, FCI
10.00 - 10.45	How to access Trade Credit Insurance for Factoring Mr. Didas Kayiranga, Senior Resident Underwriter, ATIDI
10.45 - 11.15	Coffee Break & Networking
11.15 - 12.30	Factoring and Supply Chain Finance Exercise: Simulation exercise
12.30 - 12.50	Q&A
12.50 - 13.00	Closing Remarks Mr. Kudakwashe Matereke, Director Regional Operations, East Africa, Afreximbank
13.00 - 14.00	Lunch
14.00 - 15.00	Networking time and business meetings
15.00	End of Conference

Important Information

DRESS CODE

Smart casual

REGISTRATION

This event is **Free of Charge**

The registration includes:

- Evening reception on 15 April 2026
- Coffee and Lunch breaks, and refreshments on 15-16 April 2026
- Meeting package includes conference facilities and hand-outs
- Distribution of pre and post conference documents
- Access to the Official Event App for networking

[Click here to book](#)

Accommodation, travel and personal expenses are not included in the registration.

REGISTRATION DEADLINE

Please register by 10 April 2026.

CANCELLATIONS

Please inform us as early as possible if you cannot join the conference so we can give access to another participant as space is limited.

Programme details or the actual organisation of the event are subject to changes depending on the number of participants. A final programme and confirmation will be sent to the participants 7 calendar days before the event.

LOCATION

SPEKE RESORT

Wavamunno Rd,
Kampala,
Uganda

CONTACT US

For any questions or more information, please contact the FCI Secretariat via email at fci@fci.nl or call us on +31-20-6270306.

Visa and yellow fever information

If you are travelling to Uganda from outside the country, please check your visa requirements as soon as possible. If a visa is required, it must be obtained online through Uganda's official eVisa website: https://visas.immigration.go.ug/#/help/entry_permit

Please also travel with a valid yellow fever vaccination certificate and bring the physical certificate with you.



About our Partners



The **Afreximbank Academy (AFRACAD)**, a learning, knowledge, and networking hub, was launched in October 2022 to help advance African trade through capacity-building and thought leadership, which are vital to navigating today's dynamic global trade scene. AFRACAD provides high impact and innovative learning solutions that facilitate the creation of an appealing, facilitative, and enabling trade environment on the African continent. AFRACAD provides evidence-based, proven learning experiences/solutions in trade-related matters to African and African diaspora, with the target audience including corporates and SMEs, Sovereigns and Parastatals, Financial institutions, Academic Institutions, and Afreximbank Staff. AFRACAD aims to equip you with the knowledge and the requisite skills critical to transforming Africa's trade and accelerating industrial development. This includes building capacity and readiness to conduct trade under Africa's single market, the African Continental Free Trade Agreement (AFCFTA).

For more information, visit www.afracad.com



FCI Academy constitutes the most complete education programmes on Factoring, Receivables Finance and Supply Chain Finance. With over 50 years of accumulated knowledge, the FCI Academy offers a wide range of globally recognised and accredited educational offerings that aim to support personal, corporate and market development globally.

Education is a key element for the future development and professionalisation of factoring & receivables finance and FCI Academy aims to be the leading knowledge hub for the industry.

For more information, visit www.fci.nl/academy



ICISA is the global trade associations representing trade credit insurers, sureties and their reinsurers. Our members operate worldwide and provide essential protection against the non-payment of trade receivables in the form of trade credit insurance, as well as securing the performance of obligations through surety bonds. ICISA trade credit insurance members facilitate domestic and export trade in markets across the globe. In 2023,

ICISA members reported premium income of over EUR 8.1 billion, which supported trade receivables worth some EUR 3.2 trillion. ICISA estimates that in 2023, over 15% of world trade was protected by some form of trade credit insurance making it an essential facilitator of trade and commerce.

Our Media Partner

