



# FCI

Facilitating Open Account – Receivables Finance

## The only Holistic Solution for Reverse Factoring

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# FCI REVERSE

POWERED BY DEMICA



# What is FCIreverse?



FCIreverse enables FCI members to start, deploy and participate in reverse factoring programmes on their own or as part of a community. It is a Supply Chain Finance (SCF) Solution, the only holistic solution for reverse factoring. It combines the power of the FCI member network across 90 countries, solid FCI legal framework and an award-winning technology powered by Demica.



Facilitating Open Account – Receivables Finance

FCI was set up in 1968 as a non-profit association. FCI is the Global Representative Body for Factoring and Receivables Finance. With close to 400 member companies in more than 90 countries, FCI offers a unique global network for co-operation in cross-border factoring.

## DEMICA

A market-leading fintech, powering the trade finance programmes of the world's largest trade banks and corporations. Demica's intuitive, cloud-based platform enables financial institutions and corporates to automate and scale their working capital solutions, across the full spectrum of working capital products.

## Why FCIreverse is a **convenient** solution

FCIreverse is the first Supply Chain Finance network solution, providing automated processing for both single market and multiregional SCF.



**Minimal time and cost required to set up**



**FCI supports members in implementation**



**Automated supplier onboarding**



**Standardised solution supported in over 90 countries**



**A plug and play solution**



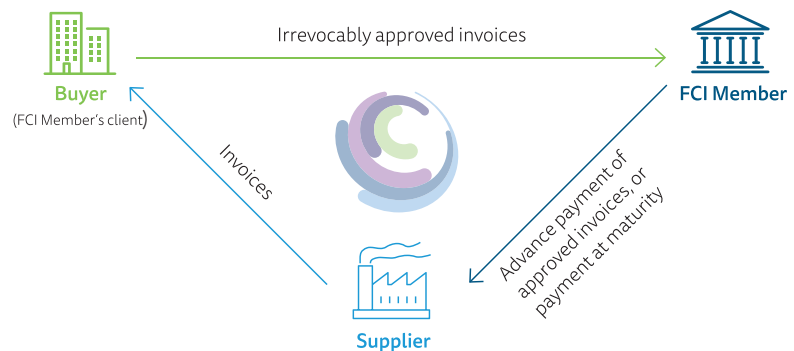
**No minimum volume required**

# How FCIreverse supports your business

## 3-corner model (Local SCF programmes)

The Anchor (Import) Member originates, funds, and manages a local reverse factoring / SCF programme for suppliers in the markets in which it operates.

The buyer and suppliers are either based locally, or in jurisdictions where the funder has the ability to finance and onboard suppliers.

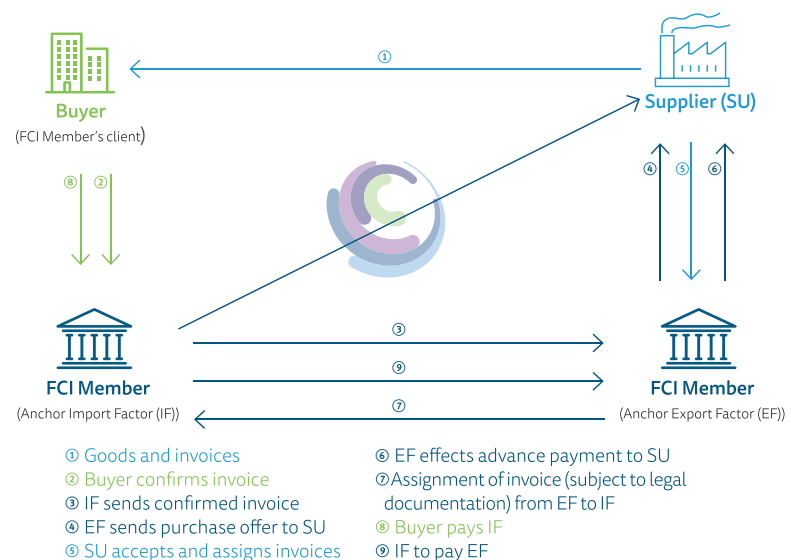


## 4-corner model (Global SCF programmes)

The 4-corner model adds regions /countries to the 3-corner model using the FCI network.

The Anchor (Import) Member originates, funds, and manages the local portion of an SCF programme, with support from Correspondent Members in foreign jurisdictions.

The Anchor Member is able to arrange global programmes, while the Correspondent Members manage local supplier onboarding and payments.



## Who is the FCIreverse community

Banks and Financial Institutions looking to offer reverse factoring services through an market-leading platform.

### FCIreverse key characteristics:

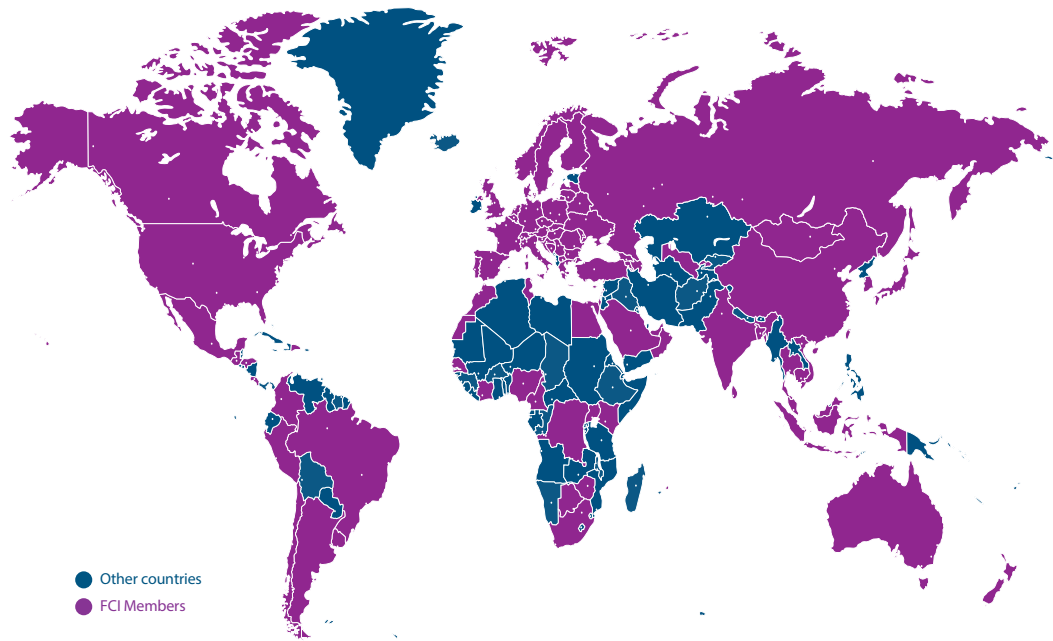
- Proven, automated processing
- Easily accessible reporting and inquiry tools
- Efficient supplier onboarding and optimum supplier participation
- Platform security and process compliance (ISO 27001, ISAE 3402 type 2 certification)

### Benefits for FCIreverse users:

- Credit risks fully allocated on buyer
- Manage & report on multiple reverse factoring transactions
- Benefit from new customer relationships
- Cross selling opportunities
- Increase profitability

FCI members can offer reverse factoring programmes to local or cross-border markets. For international transactions, they have their businesses protected, as the buyer's or supplier's financial institutions (Import Factor or Export Factor) are the only ones entitled to finance the confirmed invoices.

## Membership coverage



*"FCIreverse gives FCI members a unique opportunity to profit from the fast expanding market for reverse factoring. FCI's interfactor legal structure and the global network of FCI members, combined with Demica's state of the art technology platform, creates the most effective and far reaching automated SCF solution in the market"*

*Monica Martin Blanco, SCF Consultant, FCI*

Find out more about the benefits of becoming a member of FCI, and how we can help you grow your business at:  
**[www.fci.nl](http://www.fci.nl)**



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